



**Annual Report,  
Corporate Governance & CSR Report  
for the year 2014**



H.H. Sheikh Khalifa Bin Zayed Al Nahyan  
President of the United Arab Emirates



H.H. Sheikh Mohammed Bin Rashid Al Maktoum  
Vice President, Prime Minister and Ruler of Dubai



H.H. Dr. Sheikh Sultan Bin Mohammed Al Qasimi  
Member of the Supreme Council, Ruler of Sharjah and its Dependencies



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# Board of Directors



HONORARY CHAIRMAN  
His Highness Doctor Sheikh Sultan Bin Mohammed Al Qasimi



CHAIRMAN  
Mr. Ahmed Abdalla Al Noman



VICE CHAIRMAN  
Sheikh Mohammed Bin Saud Al Qasimi



Sheikh Saif Bin Mohammed Bin Butti Al Hamed



H.E. Humaid Nasser Al Owais



Mr. Abdul Rahman Bukhatir



Mr. Abdul Aziz Hassan Al Midfa



Mr. Abdul Aziz Mubarak Al Hasawi



Mr. Saud Al Besharah



Mr. Francois Dauge



Mr. Jean-Jacques Santini



Executive Director & General Manager  
Mr. Varouj Nerguizian

# Chairman's Speech

Dear Shareholders,

On behalf of the Board of Directors and myself; I wish to welcome you to the Ordinary General Assembly No. 41. I would like to express our appreciation for your continued support to our national institution.

I take this opportunity to extend, on your behalf and on behalf of the Board members our sincere gratitude to H.H. the President Sheikh Khalifa Bin Zayed Al Nahyan, the Vice President Prime Minister, H.H. Sheikh Mohamed Bin Rashid Al Maktoum, H.H. Doctor Sheikh Sultan Bin Mohamed Al Qasimi, Ruler of Sharjah, and to their Highnesses the Rulers, Members of the Supreme Council for their leadership and their vision to lead our country to prosperity and development.

2014 marked an important milestone, as an International Coalition of World and Arab powers rallied to face the mounting threats of terrorist organizations in the Middle East. A bloody conflict erupted in Ukraine polarizing the US-Russian relations; bringing back the specter of a renewed cold war between the two superpowers.

The US economy regained its momentum putting an end to the economic stagnation caused by the global financial crisis. The last quarter of the year saw a massive retraction of the oil prices igniting fears on the future of the economic activity in the GCC. As such, the UAE stock markets registered sizeable losses in November and December as the Abu Dhabi Stock Exchange dropped by 25%, while the Dubai Financial Market dropped by a staggering 40%.

The 2014 financial year was subjected to pressures as net impairment charges increased by 34%, to reach AED 239 million. This figure included an amount of AED 49 million as an end of year regulatory requirement to raise General Provision of 1.5% on all Risk Weighted Assets (RWA) versus only on Credit Risk Weighted Assets (CRWA) as was the case in 2013.

The 2014 financial year had to also bear the burden of a total non-cash charge of AED 132 million due to the losses in the stock markets, and AED 40 million in Equity.

While the Profit & Loss was affected by this sizeable figure, it also proved the resilience and success of its performance model.

These pressures led to a decrease in 2014 Net Profit of 19% down to AED 286 million. The Capital Adequacy Ratio was nonetheless improved as it stood at 22.5% in 2014.

It pleases me to submit to your approval, the Board of Directors' proposal to distribute a cash dividend and the total remaining 99,526,834 of the buy-back shares subject to the approval of the Central Bank.

It should be noted that the distribution of those shares will not affect the book value of the share and hence the total dividend distribution would represent 18.5% return.

Recognizing the importance of being an upstanding corporate citizen of Sharjah and the UAE, Bank of Sharjah was true to its corporate responsibility mandate in 2014, supporting various charitable institutions and local community groups, including organizations which advocate for environmental responsibility and public health, among others, through sponsorship, donations or contributions. Bank of Sharjah supports several humanitarian institutes in Sharjah and in the UAE that focus on serving children with disabilities, the blind, families and sports.

On your behalf, I would like to express our sincere gratitude to H.H. Doctor Sheikh Sultan Bin Mohamed Al Qasimi, Member of the Supreme Council Ruler of Sharjah, our Honorary Chairman, for his continued patronage and support.

I extend our appreciation to the Monetary Authorities of the UAE, especially the UAE Central Bank, the Securities and Commodities Authority, the Abu Dhabi Exchange, and to all our customers and our local and foreign correspondents.

A special thanks to the Management and Staff of the Bank for their services, devotion and commitment.

Finally, I have the honor to submit to you the Board of Directors report for the year 2014.

**Ahmed Abdalla Al Noman**  
Chairman of the Board  
Sharjah, 21<sup>st</sup> March 2015

A close-up photograph of a bronze sculpture. The sculpture depicts a person's head and hand. The head is large and rounded, with a textured surface. There are several small, dark, oval-shaped holes or indentations on the face, including one near the eye and another near the mouth. A hand is visible, with fingers spread, resting against the side of the head. The background is blurred, showing another similar sculpture in a park-like setting with green grass and trees.

# **Board of Directors** Report to the General Assembly

2014 marked an important milestone in the fight against terrorism as an International coalition of World and Arab powers rallied to face the mounting threats of the terrorist organization ISIS, who spread its control over large areas of Iraq and Syria.

The UAE confidently pursued its path towards comprehensive development; while in Europe, Scotland voted to remain within the United Kingdom in a decisive referendum. The bloody conflict in Ukraine polarized the US-Russian relations and brought around the specter of a renewed cold war between the two superpowers.

A major existential crisis erupted in Ukraine during the second quarter of the year. Russia annexed the Crimean Peninsula and an armed conflict was ignited in the Eastern part of the country. The West rejected the Russian maneuvers and pledged support to the elected Ukraine President. A new series of economic sanctions were imposed on the Russian Federation. These developments have had their repercussions on the financial markets and the Ruble crumbled to all-time lows as foreign investments exited the Russian economy which started to endure the impact of the sanctions.

In a surprise move, US President Barack Obama declared the normalization of relations with Cuba, putting an end to half a century of economic blockade. This development was criticized by anti-Castro activists who claimed that the US overture was not met by political reforms, while the Cuban president reiterated his regime's commitment to the ideals of Communism.

On another note, the interim agreement between Iran and the 5+1 Group on the Iranian nuclear file was extended for a new 6 month period ending in July 2015. The extension permitted the continuation of the monthly release of US\$ 700 million of the frozen Iranian funds. The US administration warned the Congress against imposing new sanctions during the new extension, as President Obama called on Iran to facilitate the conclusion of a permanent agreement that would put an end to its nuclear military ambitions and would permit it to rejoin its status among the World community.

In Iraq, the security situation remained marred by almost daily terrorist attacks which left more than 11,000 casualties during 2014. In June, the Iraqi army, weakened by confessional divides and widespread corruption, collapsed leaving its positions in Mosul easy prey to the terrorist ISIS Group, which swiftly extended its control over large areas of Central Iraq and ensuring a link to Syrian territories under its control, overcoming the international borders. The quick advances of ISIS were accompanied with atrocities and ethnic and confessional cleansing.

In Syria, 2014 was the most severe of the 4-year-long civil strife as the daily toll averaged 250 victims amid widespread destructions leaving millions of Syrian refugees within their own country and in the neighboring states. Moreover, the emergence of the terrorist group ISIS complicated the situation in Syria further, conflicting and devastating cities and regions. As the Geneva 1 and 2 conferences did not produce any political progress, Syrian President Bashar Assad was re-elected for a new term; a move that was widely criticized by the World community.

The Palestinian crisis paid the price of the resurgence of terrorism which altered the priorities on the regional as well as on International levels. Benefiting from the new twist, Israel waged a destructive military campaign on the Gaza Strip in June, killing thousands of civilians, mainly women and children, and causing heavy destruction to infrastructure. Contrary to Israeli wishes, this campaign awakened world conscience as several Western and Latin American countries rallied to recognize the Palestinian state.

Since May 2014, Lebanon failed to elect a new President to succeed Michel Sleiman who left office on May 25th. The involvement of Hezbollah in the Syrian conflict further complicated the fragile political and security situation in the country as the terrorist group ISIS and Nusrat Front waged a series of attacks on the Lebanese Army who stood fast, despite the heavy casualties, and succeeded in preserving the territorial integrity of Lebanon.

On the financial scene, in 2014 international banks were subject to heavy penalties imposed by the American authorities. As such, BNPParibas was fined a staggering 10 billion Euros for its involvement in financial transactions with US sanctioned countries like Iran, Sudan and Cuba. Credit Suisse, for its part, was fined US\$ 2.5 billion for assisting US citizens in evading taxation.

As the US Federal Reserve kept postponing the widely expected interest rate hike, the stock markets registered noticeable appreciation with NASDAQ gaining 1.4% to 4,713 and Dow Jones 1.5% to 18,617.



Towards the end of 2014, the US Dollar appreciated against all the major world currencies, as the Euro dropped to 1.12, its lower level in 28 months. The European Central Bank is contemplating the launch of a comprehensive plan to acquire government bonds to stimulate the economy across the EU.



For its part, the price of Gold retreated from its March highs to below \$ 1,200 per ounce in December.

Gold



While oil prices deteriorated, losing more than 50% and closing the year at US\$57 per barrel. Oil prices were not helped by Opec's decision to maintain production levels despite the abundance of global supply.

Oil



Amid fears of the negative repercussions of the retreating oil prices on the economic activity in the GCC, the UAE stock markets registered sizeable losses in November and December as Abu Dhabi Securities Exchange dropped by 24% to 3,876 from 5,106 in September 2014, and the Dubai Financial Market dropped by 40% to 2,992 in December from 5,042 end of September 2014.

Abu Dhabi



Dubai



On the regional political level, the wave of terrorism which awakened with the US invasion of Iraq, took alarming proportions in 2014, with the emergence of ISIS which spread its control over large areas of Iraq and Syria. The swift spreading of ISIS influence in Iraq was mostly caused by the weakness of the Iraqi army plagued with confessional conflicts and widespread corruption; while the 4 year war in Syria has torn the country apart and turned it into a fertile environment for extremists and terrorism activities.

World and Arab powers rallied to form a military coalition to confront the rise of ISIS and combat terrorism. Since September 19th the coalition forces have been targeting almost daily strikes in Iraq and Syria aiming at destroying the military capabilities of the various terrorist factions.

In June, the Ministerial Council of the GCC, held in Riyadh, approved the partnership plan for environmental cooperation with the World Bank aiming at instituting an Environment Detection Center in the Gulf. The meeting reiterated the GCC's commitment to fight terrorism and to denounce extremism. It also called on Iran to end its occupation of the 3 UAE islands and to resume its cooperation with the GCC on the basis of mutual respect and non-interference.

The GCC leaders succeeded in overcoming the rift with Qatar and agreed the return of the ambassadors to Doha; and the consolidation of the close relations between the Gulf countries. On the security level, a GCC police body will be formed to be headquartered in Abu Dhabi. The main aim of the new security body will be to fight terrorism and counter extremism and consolidate national security across the GCC countries.

In the UAE, the Federal Budget for 2015 was declared with total revenues estimated at AED 49.1 billion, an increase of AED 2.9 billion i.e. 6.3% over 2014. The consolidated Union Budget was also estimated at AED 56.6 billion, allocating AED 24 billion to development and social benefit projects; AED 20 billion to Government Affairs and Services; AED 1.8 billion to Economic and Infrastructure and AED 1.6 billion to Financial Assets.

The Central Bank's total assets increased by AED 31.5 billion to reach AED 337.4 billion as at end of 2014 i.e. 10.3%. This increase was due to the increase of cash balances by 188% to reach AED 42 billion compared to AED 14.6 billion in 2013, and the increase of the balance of Financial Instruments held till maturity to reach AED 207.2 billion i.e. 12.8%. Total Liquidity increased in 2014 by 9.2% to reach AED 1,332 billion against AED 1,220 billion for 2013.

Free zones trade in the UAE increased by 15% to reach AED 600 billion during 2014, against AED 520 billion in 2013. The free zones are an integral part of the national economy as they contributed to 33% of the total non-oil trade of the UAE.

H.H. Sheikh Khalifa bin Zayed Al Nahyan issued Federal Law No. 6 for 2014 on the National Service which came into immediate effect. Recognizing that the defense of the Union is the duty of all the nationals, the military service is an honor that was welcomed by citizens across all the Emirates.

H.H. the President also issued a Federal Decree on the fight against terrorism, imposing extreme punishment on perpetrators. In this context, the Government promulgated the list of factions that are considered terrorist organizations by the UAE Authorities.

The UAE Space Program was launched in 2014; with the establishment of the National Space Agency which will be entrusted with the construction of the first ever Arab spaceship that will entail a 7-year journey to Mars, to coincide with the 50th anniversary of the UAE in 2021.

H.H. the President issued a Federal Decree reappointing the Board of Directors of the UAE Central Bank. The new Board comprises of : H.E. Khalifa Mohammed Al Kindi, Chairman, H.E. Khaled Jumaa Al Majed, Vice Chairman, H.E. Mubarak Rashed Al Mansouri, Governor, MM Younis Haji Al Khouri, Khaled Ahmad Humeid Al Tayer, Khaled Mohamed Salem Belama, and Hamad Mubarak Bouamin, members.

In consolidation of the cooperation between the UAE and the EU, the entry visa system for UAE nationals visiting the countries of the EU has been abolished as visitors will be granted entry visas on arrival.

The country witnessed a buoyant economic activity in 2014. The value of real estate projects awarded during the year totaled AED 98.95 billion. The construction of the third nuclear powered plant “Baraka” topped the list of the 10 largest projects with a value of AED 14.67 billion. Real estate transactions in Dubai alone totaled AED 200 billion.

The country’s national carriers increased their fleets by 40 new aircrafts during 2014 to reach 410 planes. New air routes to 35 international destinations were inaugurated in 2014. Air Arabia started operating from Ras Al Khaimah airport as its second national hub. Passengers using UAE airports totaled 100 million compared to 92 million in 2013.

In Dubai, H.H. Sheikh Hamdan bin Mohamed Al Maktoum inaugurated the services of Dubai Tram which serves a 10.6 km route with 11 passenger stations spread over densely populated areas around the Marina region.

A major uplift of Dubai International Airport’s 2 runways was undertaken in 2014, at a total cost of US\$ 7.8 billion increasing the airport’s capacity to 100 million yearly passengers by the year 2020. 71.5 million passengers used Dubai Airport in 2014. Total sales at Dubai Duty Free reached AED 7 billion. Dubai non-oil trade exceeded the trillion dirham mark in 2014, of which AED 367 billion registered by the Emirate’s various free zones.

H.H. Sheikh Mohamed bin Rashed Al Maktoum inaugurated the Mall of the World, which will be the biggest of its kind in the world extending over a total area of 48 million square feet.

In Sharjah, 2014 was marked with the nomination of the Emirate as the Islamic Culture Capital in culmination of Sharjah’s relentless efforts to build a comprehensive platform for cultural, educational and scientific activities on the local and regional levels. This nomination triggered the launch of a multitude of cultural initiatives throughout the year, the most important being the Clusters of Light, an AED 140 million artistic and theatrical production, which was presented in the newly constructed Al Majaz Theater.

Initiatives under the Sharjah Islamic Culture Capital totaled 20 high-scale activities with a total production value of AED 1.5 billion; extending over museums, public parks of Islamic characteristics, science-dedicated buildings as well as universities and commemorative landmarks.

H.H. the Ruler of Sharjah inaugurated Sharjah’s cultural days in Koln in Germany, organized by Sharjah’s Culture and Information Department. Koln is the 7th city to host the cultural days which are annually held to bolster cultural exchanges and to introduce the rich heritage of the UAE.

H.H. Dr. Sheikh Sultan bin Mohamed Al Qasimi attended the Arabic Language day organized by UNESCO in Paris, as the guest of honor. His role to promote the richness of the Arabic language was hailed by the UN organization, which oversees world cultural exchanges.

The Diba Water Canal was inaugurated by H.H. The Ruler as a prelude to a multitude of projects that were launched on the occasion of the nomination of Sharjah as the 2015 Arab Tourism Capital. These projects include the Wasit and Hafiyah Protectorates and Maliha Project set to host a museum dedicated to environmental and heritage tourism. A large plot was gracefully allocated by the Ruler to construct a comprehensive Sports City in the Emirate.

Sharjah’s economic achievements in 2014 have in fact positioned the Emirate as a prime investment destination. In this context, Sharjah obtained an A+ rating by a number of international rating agencies which opened the door for the Emirate to tap the international financial markets. Subsequently, the Government of Sharjah issued its first debt instrument in the form of Sukuks for US\$ 750 million priced at 3.764% with a 10 year maturity. Demand on the issue reached AED 7.5 billion by 250 investors in one day.

Environment protection has always been high on Sharjah’s priorities agenda. H.H. The Ruler issued his instructions to construct a waste-fed power generation plant, and accordingly Be’eah awarded a US\$ 505 million project to a British multinational company to undertake the design, supply and construction of the plant.

Total water projects in the Emirate of Sharjah exceeded AED 636 million in 2014; of which an AED 446 million water desalination plant in Hamriyah with a daily capacity of 20 million gallons; a sea water pumping station for AED 140 million and an AED 50 million contract for the laying of a 35 Km long 900 mm width water line linking Hamriya to Saj’aa.

Air Arabia profits for 2014 increased by 30% to reach AED 566 million, compared with AED 435 million in 2013. The company’s total revenues increased by 17% to reach AED 3.7 billion.

Bank’s Activities, Subsidiaries & Emirates Lebanon Bank

Total Assets reached AED 25,054 million as at 31/12/2014, against AED 24,973 million as at 31/12/2013.

Total Liabilities reached AED 20,642 million as at 31/12/2014, against AED 20,620 million as at 31/12/2013.

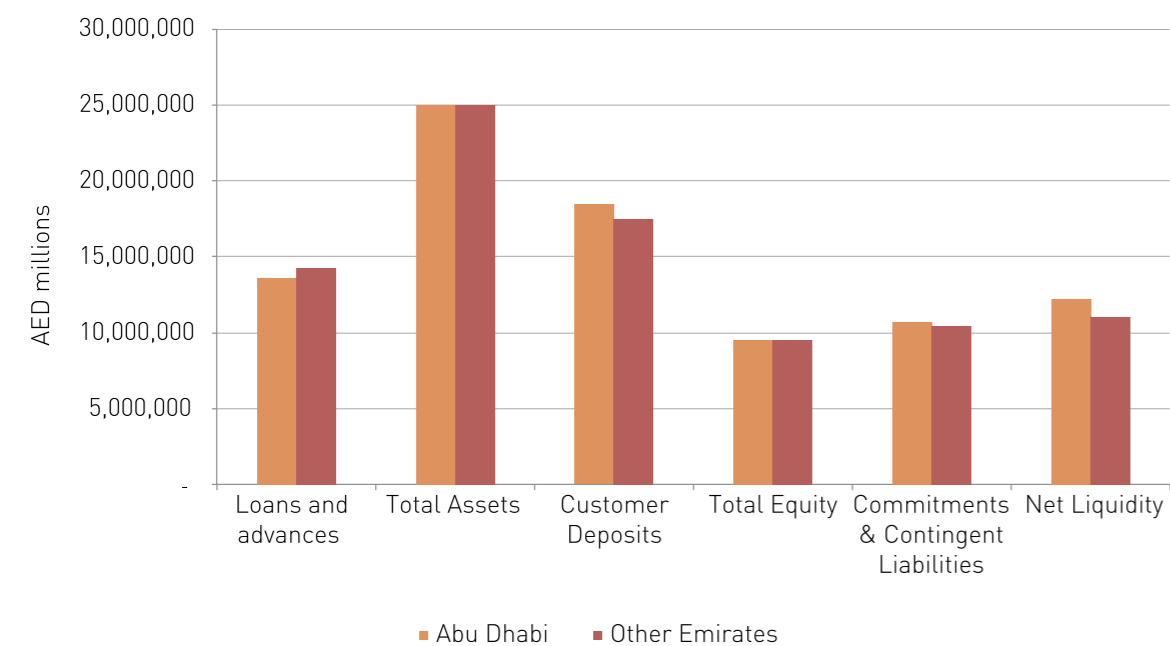
Total Equity reached AED 4,413 million as at 31/12/2014 against AED 4,353 million as at 31/12/2013, up by 1.4%.

Total Customer Deposits reached AED 17,801 million as at 31/12/2014, compared to AED 18,374 million as at 31/12/2013, down by 3%.

Total Facilities reached AED 14,080 million as at 31/12/2014, compared to AED 13,135 million as at 31/12/2013, up by 7%.

Total Off-Balance Sheet reached AED 5,721 million as at 31/12/2014, against AED 5,844 million as at 31/12/2013, down by 2%.

Net liquidity reached AED 6,085 million as at 31/12/2014, against AED 7,414 million as at 31/12/2013, down by 18%.



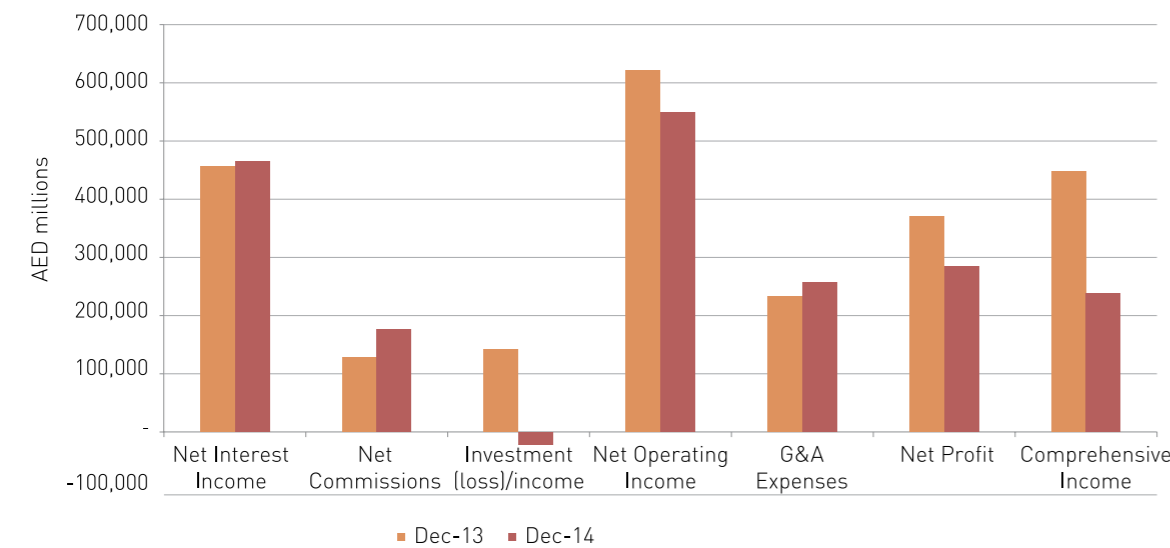
Income Statement:

Net interest income reached AED 468 million as at 31/12/2014 versus AED 453 million registered at 31/12/2013, up by 3%.

Net operating income reached AED 545 million as at 31/12/2014, against AED 610 million as at 31/12/2013, down by 11%.

Net profit for the year reached AED 286 million as at 31/12/2014 compared to AED 353 million as at 31/12/2013, down by 19%.

Total comprehensive income reached AED 228 million as at 31/12/2014 against AED 433 million as at 31/12/2013, down by 47%.



Public Disclosures on Capital Adequacy

The following qualitative and quantitative disclosures are being provided in accordance with the regulatory capital adequacy guidelines promulgated by the Central Bank of the United Arab Emirates. The guidelines are based on the standards established by the Basel Committee on Banking Supervision of the Bank for International Settlements (Basel II). These guidelines support market discipline by providing market participants with disclosures to help them understand the risk assessment and management process, risk exposures, capital structure, and capital adequacy.

Risk Management

Basel II guidelines require banks to have effective mechanisms in place for the active identification, measurement and monitoring of risks across all business lines. Key risks are classified as Credit Risk, Market Risk, Liquidity Risk or Operational Risk. The Bank has implemented appropriate structures to manage and mitigate these and other risks.

Risk Management Structure

Risk Management forms part of the overall governance structure of the Bank. Its aim is to protect the Bank and its stakeholders from exposure to undue losses by ensuring that the Bank’s credit and operational activities are constantly monitored and managed within prescribed policies and to ensure that the asset and liability profile is managed and maintained within approved parameters.

To fulfil its obligations to stakeholders, the Bank has established Senior Management committees to oversee risk management. The Executive Committee (EC), under delegation from the Board of Directors, has defined policies, processes and systems to monitor and manage credit risk, operational risk, market risk and liquidity risk. The members of the EC comprise the Chairman and three Board Members, in addition to the Executive Director and General Manager. The EC meets once every 45 days, or more frequently as circumstances dictate. The quorum requires all members to be present at the meeting and decisions taken should be unanimous.

In addition, a “Board Risk Committee” meeting at least quarterly was established in 2011 to assist the Board to ensure that the Bank has implemented an effective policy and plan for risk management that will enhance the Bank’s ability to achieve strategic objectives, and that the disclosures regarding risk are comprehensive, timely, and relevant.

Additionally, the Bank has an independent Credit Risk function that monitors and reviews adherence to risk management policies and procedures. The Bank’s internal audit function, which is part of the risk framework, primarily evaluates the effectiveness of operational risk controls. This function is outsourced to one of the Big Four audit firms to lend the process greater independence and objectivity.

Credit Risk Management

Credit risk is the risk that one party to a financial contract will fail to discharge an obligation and cause the other party to incur a financial loss. The Bank attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counterparties, and continually assessing the creditworthiness of counterparties. In addition to monitoring credit limits, the Bank manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counterparties in appropriate circumstances and by limiting the duration of exposure. In certain cases, the Bank may also close out transactions or assign them to other counterparties to mitigate credit risk.

Concentrations of credit risk arise when a number of counterparties are engaged in similar business activities; activities in the same geographic region; or when counterparties have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political, or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Bank’s performance to developments affecting a particular industry or geographic location.

Policies relating to credit are reviewed and approved by the Bank’s Executive Committee, in accordance with the Bank’s credit policy set out in the Credit Policy Manual. Credit and Marketing functions are segregated. In addition, whenever possible, loans are secured by acceptable forms of collateral in order to mitigate credit risk. The Bank further limits risk through diversification of its assets by economic and industrial sectors and by avoiding a concentration in any one economic sector or sub-sector.

All credit facilities are administered and monitored by the Credit Administration Department. Periodic reviews are conducted by Credit Risk and facilities are risk-graded based on criteria established in the Credit Policy Manual.

Cross-border exposure, financial institutions’ exposure and limits for money market and treasury activities are approved as per guidelines established by the Bank’s Executive Committee and are monitored by Senior Management on a daily basis.

The Executive Committee is responsible for setting the credit policy of the Bank. It also establishes economic sector/ industry caps, approves policy exceptions and conducts periodic portfolio reviews to evaluate portfolio quality.

Commercial/Institutional lending underwriting

All credit applications for commercial and institutional lending are subject to the Bank’s credit policies, underwriting standards, industry caps (if any), and to regulatory requirements. The Bank does not lend to companies operating in industries that are considered by the Bank inherently risky or where specialised industry knowledge is required. In addition, the Bank sets credit limits for all customers based on their perceived creditworthiness. All credit facilities extended by the Bank are made subject to prior approval pursuant to a delegated signature authority system under the ultimate authority of the Executive Committee or the Bank’s Executive Director and General Manager under the supervision of the Board. At least two signatures are required to approve any commercial or institutional credit application.

Credit review procedures and loan classification

The Bank’s Credit Risk department subjects the Bank’s risk assets to an independent quality evaluation on a regular basis in conformity with the guidelines of the Central Bank of the U.A.E. and the Bank’s internal policies in order to assist in the early identification of accrual and potential performance problems. The Credit Risk department validates the risk ratings of all commercial clients; provides an assessment of portfolio risk by product and industry; and monitors observance of all approved credit policies, guidelines and operating procedures across the Bank.

All commercial/ institutional loan facilities of the Bank are assigned one of nine risk ratings (A-I) with A being excellent and I being loss with no reimbursement capacity and total provisioning. The current risk rating system provides sufficient objectivity and granularity to comply fully with Basel II requirements and the IRB guidelines.

If a credit is impaired, interest suspended will not be credited to the income statement. A specific allowance for impairment of classified assets is made based on recoverability of outstanding balances and the risk ratings of the assets.

The Bank also complies with IAS 39, in accordance with which it assesses the need for any impairment losses on its loan portfolio by calculating the net present value of the expected future cash flows for each loan. As required by the Central Bank of the U.A.E. guidelines, the Bank takes the higher of the loan-loss provisions required by IAS 39 or Central Bank regulations.

Impaired loans and securities

Impaired loans and securities are loans and securities for which the Bank determines that it is likely the collectability of all principal and interest due according to the contractual terms of the loan/securities agreement(s) would be doubtful. These loans are graded G to I in the Bank’s internal credit risk grading system.

Allowances for impairment

The Bank establishes an allowance for impairment losses that represents its estimate of incurred losses and its loans and advances portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loan loss allowance established for groups of homogeneous assets with respect to losses that have been incurred but that have not been identified as loans subject to individual assessment for impairment.

Write-off policy

The Bank writes off a loan/ security balance (and any related allowances for impairment losses) when the Bank determines that the loans/ securities are uncollectable. This determination is reached after considering information such as the occurrence of significant changes in the borrower/ issuer’s financial position such that the borrower/ issuer can no longer pay the obligation, or such that proceeds from collateral will not be sufficient to pay back the entire exposure.

The Bank holds collaterals against loans and advances in the form of mortgage interests over properties, vehicles and machinery, cash margins, fixed deposits, guarantees, and others. The Bank accepts guarantees mainly from well-reputed local or international banks, well-established local or multinational corporates and high net-worth private individuals.

Liquidity risk management

Liquidity risk is the risk that the Bank will encounter difficulty in meeting obligations from its financial liabilities.

The Bank manages its liquidity in accordance with U.A.E. Central Bank requirements and the Bank’s own internal guidelines. The U.A.E. Central Bank sets cash ratio requirements on overall deposits ranging between 1.0 percent for time deposits and 14.0 percent for demand deposits, based upon the tenor of the deposits. The U.A.E. Central Bank also imposes a mandatory 1:1 utilization ratio, whereby loans and advances (combined with inter-bank placements having a remaining term of greater than three months) should not exceed stable funds as defined by the U.A.E. Central Bank.

Stable funds are defined by the U.A.E. Central Bank to mean free own funds, inter-bank deposits with a remaining term of more than six months, and stable customer deposits. To guard against liquidity risk, the Bank diversifies its funding sources and manages its assets with liquidity in mind, seeking to maintain an optimal balance between cash, cash equivalents, and readily marketable securities. The Executive Committee sets and monitors liquidity ratios and regularly revises and updates the Bank’s liquidity management policies to ensure that the Bank would be in a position to meet its obligations as they fall due. Management of Liquidity Risk within the parameters prescribed by the EC has been delegated to an Asset and Liability Committee (ALCO) comprising, a Deputy General Manager and senior executives from Treasury, Finance, Risk, and Investment.

The Bank’s approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or potential damage to the Bank’s reputation.

The Treasury department communicates with other business units regarding the liquidity profile of its financial assets and liabilities and extrapolates projected cash flows arising from projected future business. The Treasury maintains a portfolio of short-term liquid assets to ensure liquidity is maintained within the Bank’s operation as a whole.

The daily liquidity position is monitored and regular liquidity stress testing is performed under a variety of scenarios covering both normal and severe market conditions. All liquidity policies and procedures are subject to review and approval by the Executive Committee. The daily Position Sheet reports the liquidity and exchange positions of the Bank

and is reviewed by Senior Management. A summary report, including any exceptions and remedial action taken, is submitted to the Executive Committee.

**Market risk management**

Market Risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices. The Bank classifies exposures to market risk into trading, non-trading, or banking-book.

**A. Market risk – trading book**

The Executive Committee has set limits for acceptable levels of risks in managing the trading book. The Bank maintains a well-diversified portfolio. In order to manage market risk in the trading book, the Bank carries a limited amount of market risk based on policy preference and this is continuously monitored by Senior Management. Proprietary trading for the account of the Bank is managed by a proprietary trading limit with a stop-loss limit.

The Bank’s trading book comprises mainly equity instruments in companies listed on the U.A.E. exchanges. As such, market risk in the trading book is limited to equity price risk.

Equity price risk refers to the risk of a decrease in fair values of equities in the Bank’s trading investment portfolio as a result of reasonable possible changes in levels of equity indices and the values of individual stocks.

**B. Market risk – non-trading or banking book**

Market risk on non-trading or banking positions mainly arises from interest and foreign exchange rate changes and equity price changes.

**i. Interest rate risk**

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. The Bank is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities.

The Bank uses simulation-modelling tools to periodically measure and monitor interest rate sensitivity. The results are analysed and monitored by Senior Management. Since most of the Bank’s financial assets and liabilities follow floating rates, deposits and loans generally re-price simultaneously, providing a natural hedge, which reduces interest rate exposure. Moreover, the majority of the Bank’s assets and liabilities will be re-priced within one year or less, thereby further limiting interest rate risk.

The effective interest rate (effective yield) of a monetary financial instrument is the rate that, when used in a present value calculation, results in the carrying amount of the instrument, excluding non-interest bearing items. The rate is a historical rate for a fixed-rate instrument carried at amortized cost and the current market rate for a floating rate instrument, or for an instrument carried at fair value.

**ii. Currency risk**

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Board has set limits on positions by currencies, which are monitored daily. Hedging instruments are also used to ensure that positions are maintained within the limits.

The Bank’s assets are typically funded in the same currency as that of the business transacted in order to eliminate foreign exchange exposure. However, in the normal course of business, the Bank takes on foreign currency exposures to finance its client’s activities. The Executive Committee sets the limits on the level of exposure by currency for both overnight and intra-day positions, which are closely monitored by Senior Management.

**iii. Equity price risk**

Equity price risk refers to the risk of a decrease in fair values of equities in the Bank’s non-trading investment portfolio as a result of reasonable possible changes in levels of equity indices and the values of individual stocks.

**Operational Risk**

Operational risk is the risk of loss arising from system failure, human error, fraud, or external events. When controls fail to perform, operational risks can cause damage to reputation, and may have legal or regulatory implications, or lead to financial losses. The Bank would not be able to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Bank can minimize those risks. Controls include effective segregation of duties, access, authorization, and reconciliation procedures, staff education and assessment processes. The Bank implements a system to capture and track individual internal error/loss data (actual loss, potential loss, near misses and attempted frauds), mapping these into the relevant business lines and operating units. Protocol requires loss data events to be analyzed and any deficiencies in the Bank’s processes to be remedied.

**Capital Management and Allocation**

The Basel II and the U.A.E. Central Bank (CBUAE) guidelines require banks to maintain adequate levels of regulatory capital against risk-bearing assets and off-balance-sheet exposure. Capital is also set aside for operational risk and for market risk associated with trading activities. In accordance with the CBUAE guidelines, U.A.E. banks must maintain a minimum capital adequacy ratio of 12% (compared with the internationally agreed minimum of 8%).

**Capital Adequacy Framework (Basel II):**

The Basel II framework incorporates three equally important and mutually reinforcing pillars:

**Pillar I**

Minimum Capital requirements for credit risk-weighted assets, market risk-weighted assets, and operational risk.

Credit risk-weighted assets are measured by means of a hierarchy of risk weightings classified according to the nature of each asset (on and off-balance sheet) and counterparty, taking into account any eligible collateral or guarantees. Market risk-weighted assets are determined by taking into account market related risks such as foreign exchange, interest rate, and equity position risks.

**Credit risk**

Basel II has specified three approaches to the calculation of the regulatory capital requirement for credit risk which are (1) the Standardized approach, (2) the Foundation Internal Ratings-Based (‘IRB’) approach and (3) the Advanced ‘IRB’ approach.

Bank of Sharjah applies the Standardized approach that uses external credit ratings provided by External Credit Assessment Institutions (ECAI) approved by CBUAE, to determine the risk weightings to be applied to rated counterparties. Risk weightings for non-rated counterparties are assigned at 100%.

**Market risk**

The Bank assesses Market Risk through the Standardized approach, under which interest rate risk and equity position risks are restricted to the trading book. Foreign exchange, commodity, and option risks are applied on the banking book.

**Operational risk**

The Bank applies the Basic Indicator Approach.

**Pillar II - Supervisory Review Process (SRP):**

The SRP requires banks to implement a process for assessing their capital adequacy in relation to their risk profiles as well as a strategy for maintaining their capital levels. Under this pillar, banks’ procedures and measures should ensure (1) an appropriate identification and measurement of the risk profile of their activities; (2) an appropriate level of internal capital to cover these risks, and (3) application and further development of suitable risk management systems.

Supervisors are required to intervene at an early stage to prevent capital falling below the minimum levels required to support the risk characteristics of the Bank.

### Pillar III - Market Discipline

The purpose behind this pillar is to enhance transparency by expanding public reporting on the risk position of banks, hence increasing comparability among them. Bank of Sharjah implements all three pillars of the Basel II framework.

#### Capital Structure:

The Bank's components of Tier 1 and Tier 2 capital base are as follows:

Tier 1 Capital	2014 AED'000	2013 AED'000
<b>CORE CAPITAL</b>		
Share capital	2,100,000	2,100,000
Shares held in treasury	(196,726)	(327,792)
Legal reserves	1,050,000	1,085,357
General reserves	550,000	506,125
Retained earning	543,427	579,129
Minority interests	211,949	210,455
<b>TOTAL CORE CAPITAL</b>	<b>4,258,650</b>	<b>4,153,274</b>
Less: Goodwill and other intangibles	(242,018)	(249,802)
<b>TOTAL QUALIFYING TIER 1 CAPITAL</b>	<b>4,016,632</b>	<b>3,903,472</b>
<b>Tier 2 Capital</b>		
Collective impairment allowance on loans and advances (Note 1)	242,459	236,890
Cumulative changes in fair value (Note 2)	69,304	89,706
<b>TOTAL QUALIFYING TIER 2 CAPITAL</b>	<b>311,763</b>	<b>326,596</b>
<b>TOTAL ELIGIBLE REGULATORY CAPITAL</b>	<b>4,328,395</b>	<b>4,230,068</b>

**Note 1:** General Provisions are restricted to a maximum of 1.25% of RWA

#### Note 2:

- a) Limited to a maximum of 45% of the excess of the market value over net book value
- b) Revaluation reserves in respect of a bank's property assets are not to be included
- c) Negative reserves deducted at 100%

### Capital Management:

The Bank's capital adequacy policy is to maintain a strong capital base to support the development and growth of the business. Current and future capital requirements are determined on the basis of expected growth of the banking facilities (including off-balance sheet) for each business group activity, for future sources and uses of funds, and for the Bank's future dividends policy.

Capital is allocated to different business groups and stress testing is used to ensure that the Bank's internal capital targets are consistent with the risk profile of the Bank.

### Capital Adequacy:

The table below details the risk-weighted assets, regulatory capital requirements and regulatory capital ratios for Bank of Sharjah as at 31 December 2014.

#### 1-Risk Weighted Assets:

	2014 AED'000	2013 AED'000
<b>PILLAR 1</b>		
Credit Risk	17,935,851	18,058,801
Market Risk	106,957	5,448
Operational Risk	1,403,369	886,973
<b>TOTAL RISK WEIGHTED ASSETS</b>	<b>19,446,177</b>	<b>18,951,222</b>

AED 000's					
Asset Classes	On & Off Balance Sheet		Credit Risk Mitigation (CRM)		Risk Weighted Assets
2014	Gross Outstanding	Exposure Before CRM	CRM	After CRM	
Claims On Sovereigns	4,689,408	4,340,096	-	4,269,574	2,118,637
Claims On Non-Commercial Public Sector Entities (PSEs)	1,149,705	1,149,705	-	850,716	-
Claims on Multi-Lateral Development Banks	-	-	-	-	-
Claims On Banks	3,157,706	3,157,706	39,760	3,107,078	781,653
Claims on Securities Firms	4,979	4,979	-	4,979	996
Claims On Corporates & GREs	18,518,801	18,050,726	3,789,990	11,515,862	11,515,862
Claims Included In The Regulatory Retail Portfolio	376,044	376,044	102,593	267,202	254,050
Claims Secured By Residential Property	1,039,952	1,039,952	6,178	1,033,774	787,832
Claims Secured By Commercial Real Estate	137,233	137,233	-	136,682	136,682
Past Due Loans	1,140,014	215,165	2,127	212,952	236,567
Higher-Risk Categories	16,390	16,390	-	16,390	24,585
Other Assets	2,243,339	2,243,339	-	2,243,339	2,078,987
<b>TOTAL CLAIMS</b>	<b>32,473,571</b>	<b>30,731,335</b>	<b>3,940,648</b>	<b>23,658,548</b>	<b>17,935,851</b>
<b>SETTLEMENT RISK</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL CREDIT RISK</b>					<b>17,935,851</b>
2013					
Claims On Sovereigns	4,448,625	4,413,364	-	4,413,364	1,798,301
Claims On Non-Commercial Public Sector Entities (PSEs)	1,261,883	950,286	-	950,286	-
Claims on Multi-Lateral Development Banks	-	-	-	-	-
Claims On Banks	4,630,208	4,462,142	-	4,462,142	1,188,472
Claims on Securities Firms	2,526	2,526	-	2,526	505
Claims On Corporates & GREs	16,010,259	13,517,437	2,452,807	11,064,630	11,064,630
Claims Included In The Regulatory Retail Portfolio	426,738	424,589	64,862	359,727	345,422
Claims Secured By Residential Property	1,261,207	1,206,206	171,384	1,034,822	787,643
Claims Secured By Commercial Real Estate	118,358	117,807	-	117,807	117,807
Past Due Loans	1,059,272	275,640	-	275,640	288,836
Higher-Risk Categories	470,899	470,899	-	470,899	706,348
Other Assets	1,989,706	1,989,706	-	1,989,706	1,760,837
<b>TOTAL CLAIMS</b>	<b>31,679,681</b>	<b>27,830,602</b>	<b>2,689,053</b>	<b>25,141,549</b>	<b>18,058,801</b>
<b>SETTLEMENT RISK</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>TOTAL CREDIT RISK</b>					<b>18,058,801</b>

MARKET RISK	2014	2013
	AED'000	AED'000
Interest rate risk-trading book	7,851	249
Foreign exchange risk	931	405
Equity exposure risk-trading book	4,053	-
Market risk total capital charge	12,835	654
<b>MARKET RISK-RISK WEIGHTED ASSETS (ABOVE TOTAL X8.33 )</b>	<b>106,957</b>	<b>5,448</b>

OPERATIONAL RISK	2014	2013
	AED'000	AED'000
Three-year average Gross Income	748,463	709,863
Capital charge (Beta factor (15%))	112,269	106,479
Capital charge UAE (1.5* Capital Charge)	168,404	-
<b>OPERATIONAL RISK-RISK WEIGHTED ASSETS (ABOVE TOTAL X8.33)</b>	<b>1,403,369</b>	<b>886,973</b>

## 2-Capital Ratios

TIER 1 RATIO	2014	2013
	AED'000	AED'000
Tier 1 capital	4,016,632 (a)	3,903,472 (a)
Total risk weighted assets	19,446,177 (b)	18,951,222 (b)
<b>TIER 1 RATIO ((A)/(B))</b>	<b>20.66%</b>	<b>20.60%</b>

CAPITAL ADEQUACY RATIO	2014	2013
	AED'000	AED'000
Capital Base	4,328,395 (a)	4,230,068 (a)
Total risk weighted assets	19,446,177 (b)	18,951,222 (b)
<b>CAPITAL ADEQUACY RATIO ((A)/(B))</b>	<b>22.26%</b>	<b>22.32%</b>

# Corporate Governance & CSR Report 2014

## Bank of Sharjah's Mission Statement

“The mission of Bank of Sharjah is to achieve strong and sustainable performance for its shareholders.  
The Bank is committed to its personnel and clientele to accompany them in realizing their aspirations and objectives.

**Performance, Ethics, Transparency,  
Initiative, Commitment, Quality**

are imprinted in the way we do business and how we contribute to the society and environment.’

1 - Introduction

Bank of Sharjah was established in 1973, and since its inception, good corporate governance practice has been part of the Bank’s culture. It is integral to the way in which the Bank operates and is managed. It is our governance model, built on our core values with tight internal controls, that has ensured that Bank of Sharjah has always remained successful, even in the most testing economic environments.

Bank of Sharjah, as the parent company of Emirates Lebanon Bank, ensures adequate Corporate Governance across the Group. A Group strategy has been developed, focusing on transparency and disclosure, in line with international standards. The development of a comprehensive Corporate Governance framework for the Group has been managed effectively with Board and Committee Charters being aligned with the legislative practices in the respective Countries. Internal policies such as Code of Conduct, Code of Ethics, Disclosure Policy and Conflict of Interest Policy have also been standardised at the Group level. The Bank has a designated Corporate Governance and CSR Officer, overseen by the Board of Directors, whose primary role is the development and implementation of the Bank’s governance framework.

2 - Board of Directors

Bank of Sharjah has a very experienced, highly skilled and well-respected Board of Directors, focused on achieving best practice with respect to governance, while ensuring the Bank has a clear direction, guidance and a positive outlook. Our Board Members concentrate on Bank of Sharjah’s long-term sustainability and consider the Bank’s valued shareholders in all decision making processes.

The Board’s primary function is being in line with Principle One of Basel II ‘Principles for Enhancing Corporate Governance’ (2010:7) which states:

“The Board has overall responsibility for the Bank, including approving and overseeing the implementation of the Bank’s strategic objectives, risk strategy, corporate governance and corporate values. It is the Board’s responsibility to direct and supervise the general management.”

The Board considers transparency and disclosure as the fundamentals of good governance and thus regularly communicates with the Senior Management team.

Bank of Sharjah’s Board of Directors, is composed of eleven members who are majority independent. The Board meets regularly, six times per year.

Emirates Lebanon Bank S.A.L.: In 2014 a new Board was elected :

Mr. Varouj Nerguizian	Chairman & General Manager
Sheikh Saif Bin Mohammed Butti Al Hamed	Vice Chairman & Independent Director
Mr. Abdul Aziz Mubarak Al Hasawi	Vice Chairman & Non-Executive Director
Sheikh Mohammed Bin Saud Al Qasimi	Representative of BOS & Non-Executive Director
H.E. Selim Jreissati	Independent Director
Mr. Karim Souaid	Independent Director
Dr. Bassel Salloukh	Independent Director
Mr. Fadi Ghosn	Non-Executive Director
Sheikh Khalid Bin Sultan Al Qasimi	Independent Director
Mr. Salah Al Noman	Independent Director
Mr. Mario Tohme	Non-Executive Director
Mr. Aram Nerguizian	Independent Director
Mr. Jean-Jacques Santini	Advisor

3 - Board Committees

There are four Board Committees. The Board Committees all meet at least four times per year. The Board and all of its Committees are conducted in accordance with the Board Charters and Policies as well as the Bank’s Articles of Association.

Board Executive Committee (BEC)

The Board Executive Committee is an emanation of the Board. It is granted extensive powers to manage the Bank and supervise its operation in accordance with the general directives of the Board of Directors, and within the framework of the laws and regulations.

The Board Executive Committee consists of the Chairman and three Board members in addition to the General Manager.

Any decision made should be taken unanimously by the five members and shall be binding upon the Board as if the Board adopted them.

Responsibilities

- Devise the general policy of the investment of the funds, acquisition of the loans and their transfer, with or without security.
- Extend all banking facilities, funded or unfunded, in local or any foreign currency, against any security it deems appropriate and to set their terms.
- Record notations of lawsuits in the real estate register and to delete such notations
- Obtain mortgages and other rights whether in rem or personal.

Board Executive Committee Members; Emirates Lebanon Bank S.A.L.

Mr. Varouj Nerguizian  
Mr. Saud Al Besharah  
Mr. Francois Dauge  
Mr. Fadi Ghosn  
Mr. Mario Tohme



The main functions of the Asset and Liability Management Committee are:

- Liquidity Management: developing rigorous liquidity and funding policies.
- Investment Policy and Foreign Exchange Management: monitoring the performance of Bank’s current investments.
- Pricing Management: setting guidelines aimed at achieving the desired growth rate for the Bank.

IT Management Steering Committee

The IT Management Steering Committee focuses on defining and prioritizing IT Projects and initiatives and ensuring their alignment with business requirements.

The Committee is responsible for

- Preparing the IT strategy and budget; as well as monitoring the execution of the strategy.
- Ensuring that IT governance is aligned with the overall corporate governance framework.
- Monitoring the return on investments and the value added from IT projects.

Human Resources Management Committee

The HR Committee has been established to strategically manage the HR processes of the Bank.

Its main tasks are:

- Assessing promotions with a direct financial bearing: salary, allowance, compensation, and grade scaling.
- Promote the employment of local staff by ensuring the implementation of the Emiratization Program.
- Review procedures and issues concerning employees.

6 - Board of Directors Attendance

Board Attendance for the Year 2014

	Meeting Date	01-02-14	15-03-14	15-03-14	24-05-14	08-11-14	13-12-14	Total
	Meeting No.	197	198	199	200	201	202	2014
1	Mr. Ahmed Abdalla Al Noman	1	1	1	1	1	0	5
2	Sh. Mohammed Bin Saud Al Qasimi	1	0	0	1	1	0	3
3	Sh. Saif Bin Mohd. Bin Butti Al Hamed	0	1	1	1	0	0	3
4	H.E. Humaid Nasser Al Owais	0	0	0	1	1	1	3
5	Mr. Abdul Rahman Bukhatir	1	1	1	1	1	1	6
6	Mr. Abdul Aziz Hassan Al Midfa	1	1	1	1	1	1	6
7	Mr. Abdul Aziz Mubarak Al Hasawi	1	1	1	1	0	1	5
8	Mr. Saud Al Besharah	1	1	1	1	1	0	5
9	Mr. Francois Dauge	1	1	1	1	1	1	6
10	Mr. Jean-Jacques Santini	1	1	1	1	1	1	6
11	Mr. Varouj Nerguizian	1	1	1	1	1	1	6

Bank’s Commitment to remain updated with the recent developments in the Global Financial System

The Bank continuously tries to offer opportunities for its Board Members, Senior Management as well as its employees to keep abreast of the latest regulatory and legal reforms in the global financial system.

On September 20th 2014, the Bank organized a briefing session on the latest trends in anti-money laundering and international economic sanctions. The session was led by Mr. Chip Poncy, of Financial Integrity Network DC USA and former Director of the Office of Strategic Policy for Terrorist Financing and Financial Crimes (OSP), who briefed over 50 staff from the Bank. Mr. Poncy touched on a number of significant issues related to anti-money laundering and international sanctions, with a focus on the current and projected US policies.

On December 8th 2014, the Bank held a forum on the Changing US Role In Middle Eastern Security and Protecting the Global Economy at Burj Al Arab. A keynote speech was given by Dr. Anthony H. Cordesman, who holds the Arleigh A. Burke Chair in Strategy at the Centre for Strategic & International Studies (CSIS) in Washington D.C and is a prominent US national security analyst. The forum was attended by a wide group of people including prominent VIPs, dignitaries, politicians and businessmen.

MAJOR SHAREHOLDERS	%	No. of Shares
Sharjah Asset Management*	15.49%	325,265,292
Al Saqr United Group	11.42%	239,745,670
Mr. Ahmed Abdalla Al Noman	5.22%	109,537,949
Total	32.12%	674,548,911
*A Government of Sharjah Entity		

BOARD OF DIRECTORS HOLDING MORE THAN 01% OF SHARES	%	No. of Shares
Mr. Ahmed Abdalla Al Noman	5.22%	109,537,949
Mr. Abdul Aziz Al Hasawi	4.32%	90,795,959
Sheikh Mohammed Bin Saud Al Qasimi	4.16%	87,356,339
Mr. Abdul Rahman Bukhatir	2.96%	62,221,552
Mr. Abdul Aziz Hassan Al Midfa	1.13%	23,641,002
Other Board Members	0.78%	16,327,212
Total	18.57%	389,880,013

SENIOR MANAGEMENT SHAREHOLDING	%	No. of Shares
Mr. Varouj Nerguizian	0.28%	5,870,115
Mr. Mario Tohme	0.07%	1,571,677
Mr. Fadi Ghosn	0.08%	1,590,176
Total	0.43%	9,031,968

SHAREHOLDING BY NATIONALITY	%	No. of Shares	No. of Shareholders
UAE Nationals	80.17%	1,683,643,076	401
GCC Nationals	12.02%	252,517,738	69
Others Nationalities	7.80%	163,839,186	362
Total	100 %	2,100,000,000	832

The Bank's full Corporate Governance Report can be found on the website ([www.bankofsharjah.com](http://www.bankofsharjah.com)), this information is updated regularly and any changes to governance practices or structure are amended accordingly. This report contains all publically disclosed information relating to governance issues, including full Board structure; Board Charter; roles and responsibilities of Directors; Directors status including the definition of independent, non-executive and executive Directors; the Board Committees and their Charters. The Bank's management structure is also outlined including information on key management personnel. Information regarding the Bank's shareholder statistics is available.

Corporate Social Responsibility Report

Philanthropy has always been at the heart of Bank of Sharjah. Since inception supporting those in need within our community and beyond has always been a clear objective. Our Corporate Social Responsibility programmes often go far beyond what we report; being socially responsible and focusing on our local community is part of the Bank's culture.

Bank of Sharjah supports various charitable organizations and local and regional community groups. This includes organizations that advocate for environmental responsibility and public health, among others, through sponsorship, donations or contributions, which amounted to approximately AED 13 million in 2014.

Some of Our Contributions

American University of Sharjah:



In 2011 Bank of Sharjah signed an agreement with the University for AED 15 million over a period of 5 years, to support the development of the 'Bank of Sharjah Chair in Finance & Business Administration'. Bank of Sharjah hopes that such involvement and support will benefit the future generation and further develop the local community.

Sharjah City for Humanitarian Services:



The Bank has, for many years, supported the Sharjah City for Humanitarian Services and its work with children with physical or learning disabilities. The Society, based in Sharjah, has many specialist centres catering for a wide range of needs. Bank of Sharjah has pledged a yearly donation of AED 2 million in an effort to help cover the budget shortfall of the Sharjah City for Humanitarian Services.



Al Noor Training Centre for 'Children with Special Needs:



An institution that provides individuals with special needs a professional training and care needed for realizing their highest potential and integrating into the wider community.

Bank of Sharjah is also a continuous supporter for Al Noor Training Centre for Children with Special Needs. This year the Bank took over the refurbishment of the Bakery, which is operated by the children of the Centre.



The Emirates Association of the Visually Impaired:



The institution's main objective is to blend the visually impaired into the society; by teaching them basic skills needed for becoming productive members.

Bank of Sharjah sponsors a number of activities such as: sports, Omrah and printing the Holy Quran in Braille, among other events.

Sharjah Islamic Culture Capital:



In 2014, Sharjah celebrated its nomination as the Islamic Culture Capital. Bank of Sharjah joined the Emirate in its celebrations and festivities through a contribution of AED. 5 million to a great theatrical artwork in the history of Islam "Clusters of Light". Sharjah is a symbol of culture, renowned for its leading role as a patron of fine arts and instiller of true cultural values.

### Blood Donation Campaign:

Under the slogan "Donate today and save lives" Bank of Sharjah organized for the second year in a row, a blood donation campaign in December 2014. The campaign was a very successful event, in which we witnessed a high participation from the employees of the Bank.

### Quintetta Emiratisation Program:

The "Quintetta" Program is designed for university students who can enjoy a flexible plan that allows working as little as 6 hours per week, to gain experience and become a productive member of the society.

With the "Quintetta" Program, our goal is for every 5 employees, nationals and expatriates, to team up together forming one united professional cell, motivating each other, learning from each other's experience and ultimately reaching an advanced level of technical expertise.

### Our Sponsorships

The Bank is also active in promoting local knowledge and advancement through both membership and involvement in various organisations focused on building Environmental, Social and Governance awareness in the Region.

The Bank is a founding sponsor and key supporter of:

#### The Pearl Initiative:



A networking and research group that works in cooperation with the United Nation, focusing on Corporate Governance, CSR and Sustainability.

#### Hawkamah:



The Institute for Corporate Governance' Corporate Sponsor, a 'think and do' tank organisation, leading the way in Corporate Governance development across the region.

Bank of Sharjah also focuses on the preservation of our local environment. The Bank believes that taking small steps and actions will add up to make a noticeable difference.

The Bank has an internal "reduce, reuse, recycle" programme in place and is looking to further this through partnerships with local environmental groups.



Bank of Sharjah participated in 'Earth Hour' on March 31st 2014. All branches across the UAE turned off their lights for one hour in line with the Global initiative to reduce fossil fuel consumption and to raise awareness about climate change and the need to preserve our planet.



## Code of conduct

### Bank of Sharjah Group

The reputation of Bank of Sharjah (BOS) depends on its employees and representatives; each employee is expected to ensure that his/her behaviour preserves this reputation and act in line with the Bank's code of conduct.

### Objectives

This code imposes an obligation to act beyond mere compliance and to support the underlying core values of Bank of Sharjah, (PETICQ)

### Performance, Ethics, Transparency, Initiative, Commitment and Quality

The Code should be a guide; personal values and integrity are fundamental in ensuring ethical business practice.

The Code is based on principles that must be followed in a comprehensive manner.

This code is adopted by the Board of Directors, and is applicable to all employees in the Bank of Sharjah Group. Violations of this Code will be fully investigated and could result in a disciplinary action.

### Principles

#### Ethics and Transparency

To gain the trust of clients, staff members should act ethically and transparently in all their professional actions, and fulfil their responsibility with trust and integrity.

#### Commitment and Quality

Staff members shall work in the customers' best interests so as to provide customers with high quality service and to be committed to act in compliance with the laws and professional standards, in line with the requirements and the reputation of the bank. The staff members are committed to comply with the Professional Ethics of the Bank and its internal policies related to conflicts of interest, respect of disclosure, confidentiality of information and any other principle which ensures an ethical business practice.

### Performance and Initiative

The staff members shall seek to provide customers with suitable services; information and financial advice that is not misleading. The initiative should be undertaken to ensure the quality of service and to preserve, in all cases, the customer's best interests.

### Process to respect the code

The code of conduct is sent to all employees to be signed by each, formalizing their commitment to Bank of Sharjah Professional Ethics. The signed copy is recorded in each employee file, kept with the Human Resources department. Any amendment to the code of conduct will be displayed on the Bank's internal website.

Any breach of this Code will be seen not only as a breach of Bank regulations but also of the Bank's Core values. A breach of the Bank regulations is seen as a serious incident since it could potentially damage the reputation of the Bank. Disciplinary actions therefore will be severe and could lead to termination of contract; the Bank reserves the right to further action including judiciary proceedings.

If a staff member is aware of any breach of the Code of Conduct, it is his/her responsibility to report it to the Legal and Compliance department; ignoring such a breach could create a serious personal liability.



# Resolutions of the Ordinary General Assembly

1 –The Ordinary General Assembly approved the Board of Directors report for the year 2014.

2 – The Ordinary General Assembly approved the Auditors Report for the year 2014.

3 – The Ordinary General Assembly approved the Financial Statements for the year ending 31st December 2014. The Ordinary General Assembly also approved the transfer of an investment operation with one of the Board Members to a commercial loan and to register the consequential amount of AED 170 million as per International Accounting Standards.

4 – The Ordinary General Assembly approved the proposed appropriation for the year 2014 as follows:

	2014 AED'000	2013 AED'000
<b>PROPOSED APPROPRIATION</b>		
Transfer from Statutory Reserve	-	(35,357)
Transfer to Contingency Reserve	30,000	71,262
Transfer to Other Reserve	-	14,095
Board of Directors Remuneration	7,500	7,500
Proposed Cash Dividend (2014 3.4%) / (2013-9.116 %)	71,500	176,395
Proposed distribution from Treasury Shares (99.5 Million shares 4.74%)	196,726	119,197
Charity donations	2,500	2,500
Retained earnings	242,328	265,020
<b>TOTAL</b>	<b>550,554</b>	<b>620,612</b>

5 – The Ordinary General Assembly discharged the Board of Directors and the Auditors of all liabilities of their services during the period ending 31st December 2014.

6 – The General Assembly approved the Board of Directors Remunerations for the year 2014.

7 – The Ordinary General Assembly appoints M/S KPMG as external auditors for the financial year 2015, and fixed their remuneration.



# **Independent Auditor's Report**

To the Shareholders of  
Bank of Sharjah P.S.C.  
Sharjah - U.A.E.

### *Report on the consolidated financial statements*

We have audited the accompanying consolidated financial statements of **Bank of Sharjah P.S.C.** (the "Bank") **and its subsidiaries** (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2014, and the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

### *Management's responsibility for the consolidated financial statements*

Management of the Group is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatements, whether due to fraud or error.

### *Auditor's responsibility*

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of **Bank of Sharjah P.S.C.** and its subsidiaries as at 31 December 2014 and the Group's financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

### *Report on other legal and regulatory requirements*

Also, in our opinion, proper books of account are maintained by the Bank, and the information included in the Board of Directors' report relating to the consolidated financial statements is in agreement with the books of account. We have obtained all the information and explanations which we considered necessary for the purpose of our audit. According to the information available to us, there were no contraventions during the year of the U.A.E. Federal Commercial Companies Law No. (8) of 1984 (as amended), or the Articles of Association of the Bank which might have a material effect on the financial position of the Bank or its financial performance. Further, as required by the UAE Union Law No. (10) of 1980, as amended, we report that we have obtained all the information and explanations we considered necessary for the purpose of our audit.

Deloitte & Touche (M.E.)

Anis Sadek  
Registration Number 521  
14 February 2015

# Consolidated Statement of Financial Position as at 31 December 2014

Consolidated Statement of Financial Position  
as at 31 December 2014

	Notes	2014 AED'000	2013 AED'000
<b>ASSETS</b>			
Cash and balances with central banks	5	3,707,816	3,400,245
Deposits and balances due from banks	6	2,783,177	4,111,230
Loans and advances, net	7	14,080,102	13,134,749
Other financial assets measured at fair value	8	1,166,631	1,217,330
Other financial assets measured at amortised cost	8	597,349	539,645
Investment properties	9	336,143	303,678
Goodwill and other intangibles	10	242,018	249,802
Other assets	11	1,613,123	1,504,605
Property and equipment	13	292,341	279,694
Non-current assets classified as held for sale	14	235,683	231,530
<b>TOTAL ASSETS</b>		<b>25,054,383</b>	<b>24,972,508</b>
<b>LIABILITIES AND EQUITY</b>			
<b>Liabilities</b>			
Customers' deposits	16	17,800,882	18,374,066
Deposits and balances due to banks	17	405,603	97,336
Other liabilities	18	1,677,471	1,394,870
Syndicated loan	19	734,600	734,600
Liabilities directly associated with non-current assets classified as held for sale	14	23,168	19,015
<b>TOTAL LIABILITIES</b>		<b>20,641,724</b>	<b>20,619,887</b>
<b>EQUITY</b>			
<b>CAPITAL AND RESERVES</b>			
Share capital	20 (a)	2,100,000	2,100,000
Treasury shares	20 (a)	(196,726)	(327,792)
Statutory reserve	20 (b)	1,050,000	1,085,357
Contingency reserve	20 (c)	450,000	413,126
General reserve	20 (d)	100,000	92,999
Investments fair value reserve		154,009	199,347
Retained earnings		543,427	579,129
<b>Equity attributable to owners of the Bank</b>		<b>4,200,710</b>	<b>4,142,166</b>
Non-controlling interests		211,949	210,455
<b>TOTAL EQUITY</b>		<b>4,412,659</b>	<b>4,352,621</b>
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>25,054,383</b>	<b>24,972,508</b>

Mr. Ahmed Abdalla Al Noman  
Chairman

Mr. Varouj Nerguizian  
Executive Director & General Manager

*The accompanying notes form an integral part of these consolidated financial statements.*

# Consolidated Income Statement

for the year ended 31 December 2014

Consolidated Statement of Income Statement  
for the Year Ended 31 December 2014

	Notes	2014 AED'000	2013 AED'000
Interest income	26	984,947	972,135
Interest expense	27	(517,236)	(518,655)
<b>NET INTEREST INCOME</b>		<b>467,711</b>	<b>453,480</b>
Net fee and commission income	28	159,553	121,586
Exchange profit		24,642	23,426
(Loss)/ income on investments	29	(15,223)	116,908
Revaluation gain on investment properties	9	32,465	48,475
Other income	30	114,735	23,881
<b>OPERATING INCOME</b>		<b>783,883</b>	<b>787,756</b>
Net impairment loss on financial assets	31	(238,828)	(177,820)
<b>NET OPERATING INCOME</b>		<b>545,055</b>	<b>609,936</b>
General and administrative expenses	32	(259,494)	(239,650)
Amortisation of intangible assets	10 (b)	(7,784)	(7,784)
<b>PROFIT BEFORE DISCONTINUED OPERATIONS</b>		<b>277,777</b>	<b>362,502</b>
Discontinued operations	14	14,481	-
<b>PROFIT BEFORE TAXES</b>		<b>292,258</b>	<b>362,502</b>
Income tax expense - overseas		(6,339)	(9,661)
<b>PROFIT FOR THE YEAR</b>		<b>285,919</b>	<b>352,841</b>
<b>ATTRIBUTABLE TO:</b>			
Owners of the Bank		280,876	343,878
Non-controlling interests		5,043	8,963
		<b>285,919</b>	<b>352,841</b>
<b>BASIC AND DILUTED EARNINGS PER SHARE (AED)</b>	21	<b>0.14</b>	<b>0.17</b>

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Comprehensive Income

for the year ended 31 December 2014

Consolidated Statement of Comprehensive Income  
for the Year Ended 31 December 2014

Notes	2014 AED'000	2013 AED'000
PROFIT FOR THE YEAR	285,919	352,841
<b>OTHER COMPREHENSIVE INCOME ITEMS</b>		
<i>Items that will not be reclassified subsequently to profit or loss:</i>		
Net changes in fair value of financial assets measured at fair value through other comprehensive income	(45,332)	93,213
Charity donations 22	(2,500)	(2,500)
Directors' remuneration 22	(10,585)	(10,588)
TOTAL OTHER COMPREHENSIVE (LOSS)/INCOME FOR THE YEAR	(58,417)	80,125
TOTAL COMPREHENSIVE INCOME FOR THE YEAR	227,502	432,966
<b>ATTRIBUTABLE TO:</b>		
Owners of the Bank	223,070	424,621
Non-controlling interests	4,432	8,345
	227,502	432,966

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Changes in Equity

for the year ended 31 December 2014

Consolidated Statement of Changes in Equity  
for the Year Ended 31 December 2014

	Share Capital	Treasury Shares	Statutory Reserve	Contingency Reserve	General Reserve	Investments Fair Value Reserve	Retained Earnings	Equity Attributable to Owners of the Bank	Non-Controlling Interests	Total Equity
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
<b>BALANCE AT 1 JANUARY 2013</b>	2,100,000	[327,792]	1,085,357	378,738	62,565	106,134	519,305	3,924,307	257,742	4,182,049
Profit for the year	-	-	-	-	-	-	343,878	343,878	8,963	352,841
Other comprehensive income	-	-	-	-	-	93,213	[12,470]	80,743	[618]	80,125
<b>Total comprehensive income for the year</b>	-	-	-	-	-	93,213	331,408	424,621	8,345	432,966
Transfer to contingency reserve	-	-	-	34,388	-	-	[34,388]	-	-	-
Transfer to general reserve	-	-	-	-	30,434	-	[30,434]	-	-	-
Dividends paid (Note 22)	-	-	-	-	-	-	[193,500]	[193,500]	[7,713]	[201,213]
Allocation to non-controlling interests	-	-	-	-	-	-	[11,147]	[11,147]	11,147	-
Acquisition of subsidiaries	-	-	-	-	-	-	[2,115]	[2,115]	[59,066]	[61,181]
<b>BALANCE AT 31 DECEMBER 2013</b>	2,100,000	[327,792]	1,085,357	413,126	92,999	199,347	579,129	4,142,166	210,455	4,352,621
Profit for the year	-	-	-	-	-	-	280,876	280,876	5,043	285,919
Other comprehensive loss	-	-	-	-	-	[45,338]	[12,468]	[57,806]	[611]	[58,417]
<b>Total comprehensive income for the year</b>	-	-	-	-	-	[45,338]	268,408	223,070	4,432	227,502
Share dividends (Note 22)	-	119,197	-	-	-	-	[119,197]	-	-	-
Treasury shares sold during the year	-	11,869	-	-	-	-	-	11,869	-	11,869
Transfer from statutory reserve	-	-	[35,357]	-	-	-	35,357	-	-	-
Transfer to contingency reserve	-	-	-	36,874	-	-	[36,874]	-	-	-
Transfer to general reserve	-	-	-	-	7,001	-	[7,001]	-	-	-
Dividends paid (Note 22)	-	-	-	-	-	-	[176,395]	[176,395]	[2,938]	[179,333]
<b>BALANCE AT 31 DECEMBER 2014</b>	2,100,000	[196,726]	1,050,000	450,000	100,000	154,009	543,427	4,200,710	211,949	4,412,659

The accompanying notes form an integral part of these consolidated financial statements.

# Consolidated Statement of Cash Flows

for the year ended 31 December 2014

Consolidated Statement of Cash Flows  
for the Year Ended 31 December 2014

	2014 AED'000	2013 AED'000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Profit for the year	285,919	352,841
Adjustments for:		
Depreciation of property and equipment	19,926	15,043
Amortisation of intangible assets	7,784	7,784
Amortisation of premium on debt instruments	583	2,141
(Gain)/ loss on sale of property and equipment	(595)	16
Fair value loss /(gain) on investments measured at FVTPL	32,663	(44,221)
Fair value gain on revaluation of investment properties	(32,465)	(48,475)
Net impairment loss on financial assets	238,828	177,820
Dividends received	(7,451)	(70,509)
<b>OPERATING PROFIT BEFORE CHANGES IN OPERATING ASSETS AND LIABILITIES</b>	<b>545,192</b>	<b>392,440</b>
Increase in deposits and balances due from banks maturing after three months	(287,000)	(95,505)
Increase in statutory deposits with central banks	(34,700)	(83,927)
Increase in loans and advances	(1,184,181)	(1,068,230)
Increase in other assets	(108,518)	(156,607)
(Decrease)/ increase in customers' deposits	(573,184)	1,897,692
Increase in other liabilities	282,601	161,972
<b>CASH (USED IN)/ GENERATED FROM OPERATING ACTIVITIES</b>	<b>(1,359,790)</b>	<b>1,047,835</b>
Payment of directors' remuneration and charity donations	(13,085)	(13,088)
<b>NET CASH (USED IN)/ GENERATED FROM OPERATING ACTIVITIES</b>	<b>(1,372,875)</b>	<b>1,034,747</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of property and equipment	(34,193)	(28,286)
Proceeds from sale of property and equipment	2,215	4,462
Addition to investment properties	-	(24,382)
Purchase of investments	(200,035)	(108,120)
Acquisition of non-controlling interest	-	(73,696)
Proceeds from sale of investments	114,452	302,785
Dividends received	7,451	70,509
<b>NET CASH (USED IN)/ GENERATED FROM INVESTING ACTIVITIES</b>	<b>(110,110)</b>	<b>143,272</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Treasury shares sold during the year	11,869	-
Dividends paid	(179,333)	(201,213)
Net movement on syndicated facility	-	238,745
<b>NET CASH (USED IN)/ GENERATED FROM FINANCING ACTIVITIES</b>	<b>(167,464)</b>	<b>37,532</b>
<b>NET (DECREASE)/ INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(1,650,449)</b>	<b>1,215,551</b>
Cash and cash equivalents at the beginning of the year	5,589,090	4,373,539
<b>CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR (NOTE 24)</b>	<b>3,938,641</b>	<b>5,589,090</b>
<b>NON-CASH TRANSACTIONS:</b>		
Acquisition of subsidiaries (Note 14)	-	200,000

The accompanying notes form an integral part of these consolidated financial statements.

# Notes to the Consolidated Statement

for the year ended 31 December 2014

## 1- General information

Bank of Sharjah P.S.C. (the “Bank”), is a public shareholding company incorporated by an Amiri Decree issued on 22 December 1973 by His Highness The Ruler of Sharjah and was registered in February 1993 under the Commercial Companies Law Number 8 of 1984 (as amended). The Bank commenced its operations under a banking license issued by the United Arab Emirates Central Bank dated 26 January 1974. The Bank is engaged in commercial and investment banking activities.

The Bank’s registered office is located at Al Khan Road, P.O. Box 1394, Sharjah, United Arab Emirates. The Bank operates through five branches in the United Arab Emirates located in the Emirates of Sharjah, Dubai, Abu Dhabi, and City of Al Ain.

The accompanying consolidated financial statements combine the activities of the Bank and its subsidiaries (collectively the “Group”), as listed in Note 15.

## 2- Application of new and revised International Financial Reporting Standards (“IFRSs”)

### 2.1 New and revised IFRSs applied with no material effect on the consolidated financial statements

The following new and revised IFRSs, which became effective for annual periods beginning on or after 1 January 2014, have been adopted in these consolidated financial statements. The application of these revised and new IFRSs has not had any material impact on the amounts reported for the current and prior years but may affect the accounting for future transactions or arrangements.

#### New and Revised IFRSs

#### Effective for Annual Periods Beginning On or After

- Amendments to IAS 32 Financial Instruments: Presentation relating to application guidance on the offsetting of financial assets and financial liabilities.
- Amendments to IAS 36 Recoverable Amount Disclosures:  
The amendments restrict the requirements to disclose the recoverable amount of an asset or Cash Generating Unit (CGU) to the period in which an impairment loss has been recognised or reversed. They also expand and clarify the disclosure requirements applicable when an asset or CGU’s recoverable amount has been determined on the basis of fair value less costs of disposal.
- Amendments to IFRS 10, IFRS 12 and IAS 27 Guidance on Investment Entities:  
On 31 October 2012, the IASB published a standard on investment entities, which amends IFRS 10, IFRS 12, and IAS 27 and introduces the concept of an investment entity in IFRSs.

1 January 2014  
  
1 January 2014  
  
1 January 2014

2.2 New and revised IFRSs in issue but not yet effective and not early adopted

The Group has not early applied the following new standards, amendments and interpretations that have been issued but are not yet effective:

New and Revised IFRSs	Effective for Annual Periods Beginning On or After
<ul style="list-style-type: none"><li>Finalised version of IFRS 9 (IFRS 9 Financial Instruments (2014)) was issued in July 2014 incorporating requirements for classification and measurement, impairment, general hedge accounting and derecognition. This amends classification and measurement requirement of financial assets and introduces new expected loss impairment model.</li></ul> <p>A new measurement category of fair value through other comprehensive income (FVTOCI) will apply for debt instruments held within a business model whose objective is achieved both by collecting contractual cash flows and selling financial assets.</p> <p>A new impairment model based on expected credit losses will apply to debt instruments measured at amortised costs or FVTOCI, lease receivables, contract assets and certain written loan commitments and financial guarantee contract.</p>	1 January 2018
<ul style="list-style-type: none"><li>IFRS 14 Regulatory Deferral Accounts issued in January 2014 specifies the financial reporting requirements for 'regulatory deferral account balance' that arise when an entity provides good or services to customers at a price or rate that is subject to rate regulation.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>IFRS 15 Revenue from Contracts with Customers: IFRS 15 provides a single, principles based five-step model to be applied to all contracts with customers.</li></ul>	1 January 2017
<ul style="list-style-type: none"><li>Annual Improvements to IFRSs 2012 - 2014 Cycle that include amendments to IFRS 5, IFRS 7 and IAS 19.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IAS 16 and IAS 38 to clarify the acceptable methods of depreciation and amortisation.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IFRS 11 to clarify accounting for acquisitions of Interests in Joint Operations.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IAS 16 and IAS 41 require biological assets that meet the definition of a bearer plant to be accounted for as property, plant and equipment in accordance with IAS 16.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IFRS 10 and IAS 28 clarify that the recognition of the gain or loss on the sale or contribution of assets between an investor and its associate or joint venture depends on whether the assets sold or contributed constitute a business.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IAS 27 allow an entity to account for investments in subsidiaries, joint ventures and associates either at cost, in accordance with IAS 39/IFRS 9 or using the equity method in an entity's separate financial statements.</li></ul>	1 January 2016

New and Revised IFRSs	Effective for Annual Periods Beginning On or After
<ul style="list-style-type: none"><li>Amendments to IFRS 10, IFRS 12 and IAS 28 clarifying certain aspects of applying the consolidation exception for investment entities.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Amendments to IAS 1 to address perceived impediments to preparers exercising their judgment in presenting their financial reports.</li></ul>	1 January 2016
<ul style="list-style-type: none"><li>Annual Improvements to IFRSs 2010 - 2012 Cycle that includes amendments to IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 38 and IAS 24.</li></ul>	1 July 2014
<ul style="list-style-type: none"><li>Annual Improvements to IFRSs 2011 - 2013 Cycle that includes amendments to IFRS 1, IFRS 3, IFRS 13 and IAS 40.</li></ul>	1 July 2014
<ul style="list-style-type: none"><li>Annual Improvements to IFRSs 2012 - 2014 Cycle that include amendments to IFRS 5, IFRS 7 and IAS 19.</li></ul>	1 July 2016
<ul style="list-style-type: none"><li>Amendments to IAS 19 Employee Benefits clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service.</li></ul>	1 July 2014

Management anticipates that these new standards, interpretations and amendments will be adopted in the Group's consolidated financial statements for the period beginning 1 January 2015 or as and when they are applicable and adoption of these new standards, interpretations and amendments, except for IFRS 9, may have no material impact on the consolidated financial statements of the Group in the period of initial application.

The application of the finalised version of IFRS 9 may have significant impact on amounts reported and disclosures made in the Group's consolidated financial statements in respect of Group's financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of effects of the application until the Group performs a detailed review.



### 3- Summary of significant accounting policies

#### 3.1 Statement of compliance

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) and applicable requirements of the Laws of the U.A.E. and U.A.E. Central Bank regulations.

#### 3.2 Basis of preparation

The consolidated financial statements have been prepared on the historical cost basis except for certain financial instruments that are measured at revalued amounts or fair values at the end of each reporting period, as explained in the accounting policies below.

Historical cost is generally based on the fair value of the consideration given in exchange for assets, goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account when pricing the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for measurements that have some similarities to fair value but are not fair value such as value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into level 1, 2 or 3 based on the degree to which the inputs to fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than that quoted prices included within Level 1, that are observable for the asset or liability either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

The consolidated financial statements are presented in Arab Emirates Dirham (AED) and all values are rounded to the nearest thousands dirham, except when otherwise indicated.

The principal accounting policies are set out below.

#### 3.3 Basis of consolidation

These consolidated financial statements incorporate the financial statements of the Bank and entities controlled by the Bank. Control is achieved when the Bank has:

- power over the investee,
- exposure, or has rights, to variable returns from its involvement with the investee; and
- the ability to use its power over the investee to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Bank has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, including:

- the size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- potential voting rights held by the Bank, other vote holders and other parties;
- rights raising from other contractual arrangements; and
- any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns and previous shareholders' meetings.

Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated income statement from the date the Bank gains control until the date when the Bank ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributable to the owners of the Parent and to the non-controlling interests. Total comprehensive income of the subsidiaries is attributable to the owners of the parent and to the non-controlling interest even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Bank's accounting policies.

All intragroup assets, liabilities, equity, income, expenses and cash flows relating to transactions between entities of the Bank are eliminated in full on consolidation.

Changes in the Bank's ownership interests in subsidiaries that do not result in the Bank losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Bank's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid/payable or received/receivable is recognised directly in equity and attributed to owners of the Parent (the "Bank").

The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

When the Bank loses control of a subsidiary, a gain or loss is recognised in the consolidated income statement and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest, and (ii) the previous carrying amount of the assets (including goodwill) and liabilities of the subsidiary, and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Bank had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to income statement or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under IFRS 9, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

#### 3.4 Cash and cash equivalents

Cash and cash equivalents disclosed in the consolidated statement of cash flows consist of cash on hand, current accounts and other balances with central banks, certificate of deposits, balances with banks, and money market placements which have original maturity of less than three months.

3.5 Due from banks

Due from banks are stated at cost less any amounts written-off and allowance for impairment, if any.

3.6 Financial assets

All regular way purchases or sales of financial assets are recognised and derecognised on a trade date basis. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace.

All recognised financial assets are subsequently measured in their entirety at either amortised cost or fair value, depending on the classification of the financial assets.

Effective interest method

The effective interest method is a method of calculating the amortised cost of a financial asset and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset, or, where appropriate, a shorter period.

Income is recognised on an effective interest rate basis for debt instruments other than those financial assets designated as at FVTPL.

Classification of financial assets

For the purposes of classifying financial assets an instrument is an ‘equity instrument’ if it is a non-derivative and meets the definition of ‘equity’ for the issuer except for certain non-derivative puttable instruments presented as equity by the issuer. All other non-derivative financial assets are ‘debt instruments’.

Financial assets measured at amortised cost:

Debt instruments, including loans and advances are measured at amortised cost if both of the following conditions are met:

- the asset is held within a business model whose objective is to hold assets in order to collect contractual cash flows; and
- the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Debt instruments meeting these criteria are measured initially at fair value plus transaction costs [except if they are designated as at fair value through profit or loss (FVTPL)]. They are subsequently measured at amortised cost using the effective interest method less any impairment, with interest revenue recognised on an effective yield basis in the consolidated income statement.

Subsequent to initial recognition, the Group is required to reclassify debt instruments from amortised cost to FVTPL if the objective of the business model changes so that the amortised cost criteria is no longer met.

The Group may irrevocably elect at initial recognition to classify a debt instrument that meets the amortised cost criteria above as FVTPL if that designation eliminates or significantly reduces an accounting mismatch had the financial asset been measured at amortised cost.

Financial assets measured at FVTPL

Debt instrument financial assets that do not meet the amortised cost criteria described above, or that meet the criteria but the Group has chosen to designate as at FVTPL at initial recognition, are measured at FVTPL.

Subsequent to initial recognition, the Group is required to reclassify debt instruments from FVTPL to amortised cost if the objective of the business model changes so that the amortised cost criteria starts to be met and the instruments’ contractual cash flows meet the amortised cost criteria. Reclassification of debt instruments designated as at FVTPL at initial recognition is not permitted.

Investments in equity instruments are classified as financial assets measured at FVTPL, unless the Group designates an investment that is not held for trading as at fair value through other comprehensive income (FVTOCI) at initial recognition.

Financial assets measured at FVTPL are measured at fair value, with any gains or losses arising on re-measurement recognised in the consolidated income statement. The net gain or loss recognised in the consolidated income statement. Fair value is determined in the manner described in note 38.

Dividend income on investments in equity instruments at FVTPL is recognised in the consolidated income statement when the Group’s right to receive the dividends is established.

Financial assets measured at FVTOCI

At initial recognition, the Group can make an irrevocable election (on an instrument-by-instrument basis) to designate investments in equity instruments as at FVTOCI. Designation at FVTOCI is not permitted if the equity investment is held for trading.

A financial asset is held for trading if:

- it has been acquired principally for the purpose of selling it in the near term;
- on initial recognition it is part of a portfolio of identified financial instruments that the Group manages together and has evidence of a recent actual pattern of short-term profit-taking; or
- it is a derivative that is not designated and effective as a hedging instrument or a financial guarantee.

Investments in equity instruments at FVTOCI are initially measured at fair value plus transaction costs. Subsequently, they are measured at fair value with gains and losses arising from changes in fair value recognised in other comprehensive income and accumulated in the investments fair value reserve. Where the asset is disposed of, the cumulative gain or loss previously accumulated in the investments fair value reserve is not transferred to consolidated income statement, but is reclassified to retained earnings.

Dividends on these investments in equity instruments are recognised in the consolidated income statement when the Group’s right to receive the dividends is established, unless the dividends clearly represent a recovery of part of the cost of the investment.

Foreign exchange gains and losses

The fair value of financial assets denominated in a foreign currency is determined in that foreign currency and translated at the spot rate at the end of the reporting period. The foreign exchange component forms part of its fair value gain or loss. For financial assets measured at FVTPL, the foreign exchange component is recognised in the consolidated income statement. For financial assets measured at FVTOCI any foreign exchange component is recognised in other comprehensive income.

For foreign currency denominated debt instruments measured at amortised cost, the foreign exchange gains and losses are determined based on the amortised cost of the asset and are recognised in the consolidated income statement.

3.7 Fair values

All financial instruments are recognised initially at fair value. The fair value of a financial instrument on initial recognition is normally the transaction price, i.e. the fair value of the consideration given or received.

- The fair value of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets is determined with reference to quoted market prices;
- The fair value of other financial assets and financial liabilities (excluding derivative instruments) is determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments; and
- The fair value of derivative instruments is calculated using quoted prices. Where such prices are not available, use is made of discounted cash flow analysis using the applicable yield curve for the duration of the instruments for non-optional derivatives, and option pricing models for optional derivatives.

3.8 Loans and advances

Loans and advances are non-derivative financial assets originating from or acquired by the Group with fixed or determinable payments.

Loans and advances are stated at amortised cost less any amounts written off and allowance for doubtful accounts. The carrying values of loans and advances which are being effectively hedged for changes in fair value are adjusted to the extent of the changes in fair value being hedged with the resultant adjustment recognised in the consolidated income statement.

Allowance for impairment is made against loans and advances when their recovery is in doubt taking into consideration IFRS requirements for fair value measurement. Loans and advances are written off only when all possible courses of action to achieve recovery have proved unsuccessful.

3.9 Investment properties

Investment properties are held to earn rental income and/or capital appreciation. Investment property includes cost of initial purchase, developments transferred from property under development, subsequent cost of development, and fair value adjustments. Investment property is reported at valuation based on fair value at the end of the reporting period. The fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. The fair value is determined on a periodic basis by independent professional valuers. Fair value adjustments on investment property are included in the consolidated income statement in the period in which these gains or losses arise.

3.10 Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and impairment loss, if any. Historical cost includes expenditure that is directly attributable to the acquisition of the asset.

Depreciation is charged so as to write off the cost or valuation of assets, over their estimated useful lives using the straight-line method as follows:

	Years
Buildings	20 - 40
Furniture and office equipment	2 - 6
Installation, partitions and decorations	3 - 4
Leasehold improvements	5 - 10
Motor vehicles	3

Subsequent costs are included in the asset’s carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the consolidated statement of comprehensive income when incurred.

Gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset at that date and is recognised in the consolidated income statement.

Capital work-in-progress is carried at cost, less any accumulated impairment loss. Cost includes professional fees and, for qualifying assets, borrowing costs capitalised in accordance with the Group’s accounting policy. Depreciation of these assets commences when the assets are ready for their intended use.

3.11 Intangible assets acquired separately

Intangible assets acquired in a business combination and recognised separately from goodwill are initially recognised at their fair value at the acquisition date (which is regarded as their cost).

Subsequent to initial recognition, intangible assets acquired in a business combination are reported at cost less accumulated amortisation and accumulated impairment losses. Amortisation is recognised on a straight-line basis over their estimated useful lives. The estimated useful life and amortisation method are reviewed at the end of each annual reporting period, with the effect of any changes in estimate being accounted for on a prospective basis.

Amortisation is charged so as to write off the cost of intangible assets, over their estimated useful lives using the straight-line method as follows:

	Years
Banking license	Indefinite
Legal corporate setup in Lebanon	10
Customer base	10
Branch network	10

3.12 Impairment of tangible and intangibles

At the end of each reporting period, the Group reviews the carrying amounts of its tangible and intangibles to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the assets is estimated in order to determine the extent of the impairment loss, if any. Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash-generating unit to which the asset belongs.

The recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (cash-generating unit) is reduced to its recoverable amount. An impairment loss is recognised in the consolidated income statement, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Where an impairment loss subsequently reverses, the carrying amount of the asset (cash-generating unit) is increased to the revised estimate of its recoverable amount, such that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset (cash-generating unit) in prior years. A reversal of an impairment loss is recognised in the consolidated income statement, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

3.13 Impairment of financial assets

Financial assets that are measured at amortised cost are assessed for impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial assets, the estimated future cash flows of the asset have been affected.

Objective evidence of impairment could include:

- significant financial difficulty of the issuer or counterparty; or
- breach of contract, such as a default or delinquency in interest or principal payments; or
- it's becoming probable that the borrower will enter bankruptcy or financial re-organisation; or
- the disappearance of an active market for that financial asset because of financial difficulties.

The amount of the impairment loss recognised is the difference between the asset's carrying amount and the present value of estimated future cash flows reflecting the amount of collateral and guarantee, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of loans and advances, where the carrying amount is reduced through the use of an allowance account. When a loan is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in the consolidated income statement.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed through the consolidated income statement to the extent that the carrying amount of the financial asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

Impairment of loans and advances measured at amortised costs are assessed by the Group as follows:

**Individually assessed loans**

Individually assessed loans mainly represent corporate and commercial loans which are assessed individually in order to determine whether there exists any objective evidence that a loan is impaired. Loans are classified as impaired as soon as there is doubt about the borrower's ability to meet payment obligations to the Group in accordance with the original contractual terms. Doubt about the borrower's ability to meet payment obligations generally arises when:

- a) Principal and interest are not serviced as per contractual terms; and
- b) When there is significant deterioration in the borrower's financial condition and the amount expected to be realised from disposal of collateral, if any, is not likely to cover the present carrying value of the loan.

Impaired loans are measured on the basis of the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or fair value of the collateral if the loan is collateral dependent.

Impairment loss is calculated as the difference between the loan's carrying value and its present impaired value.

**Collectively assessed loans**

Impairment losses of collectively assessed loans include the allowances calculated on:

- a) Performing loans
- b) Retail loans with common features and which are not individually significant.

**Performing loans**

Where individually assessed loans are evaluated and no evidence of loss has been identified, these loans are classified as performing loans portfolios with common credit risk characteristics based on industry, product or loan rating. Impairment covers losses which may arise from individual performing loans that are impaired at the end of the reporting period but were not specifically identified as such until sometime in the future. The estimated impairment is calculated by the Group's management for each identified portfolio based on historical experience and the assessed inherent losses which are reflected by the economic and credit conditions.

**Retail loans with common features and which are not individually significant**

Impairment of retail loans is calculated by applying a formulaic approach which allocates progressively higher loss rates in line with the overdue instalment date.

**Renegotiated loans**

Retail loans, which are subject to collective impairment review and whose terms have been renegotiated, are no longer considered to be past due and consequently impaired only when the minimum required number of payments under the new arrangements has not been received and the borrower has not complied with the revised terms and conditions.

Loans subject to individual impairment assessment, whose terms have been renegotiated, are subject to continuous review to determine whether they remain impaired or are considered to be past due depending upon the borrower complying with the revised terms and conditions and making the minimum required payments for the loans to be moved to performing category.

Loans that are either subject to collective impairment assessment or are individually significant and whose terms have been renegotiated are no longer considered to be past due but are treated as new loans. In subsequent years, the asset is considered to be past due and disclosed only if renegotiated.

**3.14 Derecognition of financial assets**

The Group derecognises a financial asset only when the contractual rights to the cash flows from the asset expire, or when it transfers the financial asset and substantially all the risks and rewards of ownership of the asset to another entity. If the Group neither transfers nor retains substantially all the risks and rewards of ownership and continues to control the transferred asset, the Group recognises its retained interest in the asset and an associated liability for amounts it may have to pay. If the Group retains substantially all the risks and rewards of ownership of a transferred financial asset, the Group continues to recognise the financial asset and also recognises a collateralised borrowing for the proceeds received.

On derecognition of a financial asset measured at amortised cost, the difference between the asset's carrying amount and the sum of the consideration received and receivable is recognised in the consolidated income statement.

On derecognition of a financial asset that is classified as FVTOCI, the cumulative gain or loss previously accumulated in the investments fair value reserve is not reclassified to the consolidated income statement, but is reclassified to retained earnings.

**3.15 Assets acquired in settlement of debt**

The Group occasionally acquires real estate and other collateral in settlement of certain loans and advances. Such real estate and other collateral are stated at the lower of the net realisable value of the loans and advances and the current fair value of such assets at the date of acquisition. Gains or losses on disposal and unrealised losses on revaluation are recognised in the consolidated income statement.

**3.16 Derivative financial instruments**

A derivative is a financial instrument whose value changes in response to an underlying variable, that requires little or no initial investment and that is settled at a future date.

The Group enters into a variety of derivative financial instruments to manage its exposure to foreign exchange rate risks, including forward foreign exchange contracts and currency swaps.

Derivative financial instruments are initially measured at cost, being the fair value at contract date, and are subsequently re-measured at fair value. All derivatives are carried at their fair values as assets where the fair values are positive and as liabilities where the fair values are negative.

Fair values are generally obtained by reference to quoted market prices, discounted cash flow models and recognised pricing models as appropriate.

For the purpose of hedge accounting, the Group classifies hedges into two categories: (a) fair value hedges, which hedge the exposure to changes in the fair value of a recognised asset or liability; and (b) cash flow hedges, which hedge exposure to variability in cash flows that are either attributable to a particular risk associated with a recognised asset or liability, or a highly probable forecasted transaction that will affect future reported net income.

In order to qualify for hedge accounting, it is required that the hedge should be expected to be highly effective, i.e. the changes in fair value or cash flows of the hedging instrument should effectively offset corresponding changes in the hedged item and should be reliably measurable. At inception of the hedge, the risk management objectives and strategies are documented including the identification of the hedging instrument, the related hedged item, the nature of risk being hedged, and how the Group will assess the effectiveness of the hedging relationship. Subsequently, the hedge is required to be assessed and determined to be an effective hedge on an ongoing basis.

#### **Fair value hedges**

Where a hedging relationship is designated as a fair value hedge, the hedged item is adjusted for the change in fair value in respect of the risk being hedged. Gains or losses on the re-measurement of both the derivative and the hedged item are recognised in the consolidated income statement. Fair value adjustments relating to the hedging instrument are allocated to the same consolidated income statement category as the related hedged item. Any ineffectiveness is also recognised in the same consolidated income statement category as the related hedged item. If the derivative expires, is sold, terminated, exercised, no longer meets the criteria for fair value hedge accounting, or the designation is revoked, hedge accounting is discontinued. Any adjustment up to that point to a hedged item for which the effective interest method is used, is amortised in the consolidated income statement as part of the recalculated effective interest rate over the period to maturity.

#### **Cash flow hedges**

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges are recognised in the cash flow hedging reserve in equity. The ineffective part of any gain or loss is recognised immediately in the consolidated income statement as trading revenue/loss. Amounts accumulated in equity are transferred to the consolidated income statement in the periods in which the hedged item affects profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the cumulative gains or losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset or liability. When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, the cumulative gains or losses recognised in other comprehensive income remain in equity until the forecast transaction is recognised, in the case of a non-financial asset or a non-financial liability, or until the forecast transaction affects the consolidated income statement. If the forecast transaction is no longer expected to occur, the cumulative gains or losses recognised in other comprehensive income are immediately transferred to the consolidated income statement and classified as trading revenue/loss.

#### **Derivatives that do not qualify for hedge accounting**

All gains and losses from changes in the fair values of derivatives that do not qualify for hedge accounting are recognised immediately in the consolidated income statement as trading revenue/loss. However, the gains and losses arising from changes in the fair values of derivatives that are managed in conjunction with financial instruments designated at fair value are included in net income from financial instruments designated at fair value under other non-interest revenue/loss.

Derivatives embedded in other financial instruments or other non-financial host contracts are treated as separate derivatives when their risks and characteristics are not closely related to those of the host contract and the host contract is not carried at fair value with unrealised gains or losses reported in the consolidated income statement.

### **3.17 Other financial liabilities**

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating

interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

### **3.18 Customers' deposits and syndicated loan**

Customers' deposits and syndicated loan are initially measured at fair value which is normally consideration received net of directly attributable transaction costs incurred, and subsequently measured at their amortised cost using the effective interest method.

### **3.19 Business combinations**

Acquisitions of subsidiaries and businesses are accounted for using the purchase method. The cost of the business combination is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree, plus any costs directly attributable to the business combination. The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 Business Combinations are recognised at their fair values at the acquisition date; except for non-current assets (or disposal banks) that are classified as held for sale in accordance with IFRS 5 Non-current Assets Held for Sale and Discontinued Operations, which are recognised and measured at fair value less costs to sell.

Goodwill arising on acquisition is recognised as an asset and initially measured at cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised. If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable assets, liabilities and contingent liabilities exceeds the cost of the business combination, the excess is recognised immediately in the consolidated income statement.

The interest of non-controlling shareholders in the acquiree is initially measured at the non-controlling shareholder's proportion of the net fair value of the assets, liabilities and contingent liabilities recognised.

### **3.20 Goodwill**

Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

### **3.21 Employees' end-of-service benefits**

The Group provides end of service benefits for its expatriate employees. The entitlement to these benefits is based upon the employees' length of service and completion of a minimum service period. The expected costs of these benefits are accrued over the period of employment.

Pension and national insurance contributions for the U.A.E. citizens are made by the Group in accordance with Federal Law No. 2 of 2000.

### **3.22 Provisions and contingent liabilities**

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation

at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. When a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Contingent liabilities, which include certain guarantees and letters of credit pledged as collateral security, are possible obligations that arise from past events whose existence will be confirmed only by the occurrence, or non-occurrence, of one or more uncertain future events not wholly within the Group's control. Contingent liabilities are not recognised in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements.

3.23 Acceptances

Acceptances are recognised as financial liabilities in the consolidated statement of financial position with a contractual right of reimbursement from the customer as a financial asset. Therefore, commitments with respect to acceptances have been accounted for as financial assets and financial liabilities.

3.24 Financial guarantees

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified party fails to meet its obligation when due in accordance with the contractual terms.

Financial guarantees are initially recognised at their fair value, which is the premium received on issuance. The received premium is amortised over the life of the financial guarantee. The guarantee liability (the notional amount) is subsequently recognised at the higher of this amortised amount and the present value of any expected payments (when a payment under guarantee has become probable).

3.25 Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

The Group as lessor

Rental income from operating leases is recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

The Group as lessee

Operating lease payments are recognised as an expense on a straight-line basis over the lease term, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed. Contingent rentals arising under operating leases are recognised as an expense in the period in which they are incurred.

In the event that lease incentives are received to enter into operating leases, such incentives are recognised as a liability. The aggregate benefit of incentives is recognised as a reduction of rental expense on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

3.26 Recognition and de-recognition of financial instruments

The Group recognises a financial asset or liability in its consolidated statement of financial position only when it becomes party to the contractual provisions of that instrument. Financial assets are derecognised when the right to receive cash flows from the assets has expired; or when the Group has transferred its contractual right to receive the cash flows of the financial assets, and substantially all the risks and rewards of ownership; or where control is not

retained. Financial liabilities are derecognised when they are extinguished - that is when the obligation specified in the contract is discharged, cancelled or expired.

3.27 Offsetting of financial assets and liabilities

Financial assets and liabilities are offset and reported net in the consolidated statement of financial position only when there is a legally enforceable right to set off the recognised amounts and when the Group intends to settle either on a net basis, or to realise the asset and settle the liability simultaneously.

3.28 Revenue and expense recognition

Interest income, interest expense, and loan commitment fees are recognised on a time proportion basis, taking into account the principal outstanding and the rate applicable. Commission and fee income are generally accounted for on the date the transaction arises. Interest accruing on loans and advances considered doubtful is excluded from income until received. Subsequently, notional interest is recognised on doubtful loans and advances and other financial assets based on the rate used to discount the net present value of future cash flows. Other fees receivable or payable are recognised when earned.

Gain or loss on financial assets measured at fair value through profit and loss comprises all gains and losses from changes in the fair value of the financial assets measured at fair value through profit and loss and from the disposal of those financial assets. Gain or loss on disposal of the financial assets measured at fair value through profit and loss represents the difference between the sale proceeds and the carrying value of such investments on the date of sale less any associated selling costs.

Dividend revenue from investments is recognised when the Group's right to receive payments has been established.

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

3.29 Foreign currencies

Items included in the consolidated financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates (the 'functional currency'). The consolidated financial statements of the Group are presented in AED, which is the Group's presentation currency.

Transactions in foreign currencies are recorded in the functional currency at the rate of exchange prevailing on the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are translated into the functional currency at the rate of exchange prevailing at the consolidated statement of financial position date. Any resulting exchange differences are included in the consolidated income statement. Non-monetary assets and liabilities that are measured at historical cost in a foreign currency are translated into the functional currency using rate of exchange at the date of initial transaction. Non-monetary assets and liabilities measured at fair value in a foreign currency are translated into the functional currency using the rate of exchange at the date the fair value was determined. Any exchange component of a gain or loss on a non-monetary item is recognised directly in equity if the gain or loss on the non-monetary item is recognised directly in equity. Any exchange component of a gain or loss on the non-monetary is recognised directly in the consolidated income statement if the gain or loss on the non-monetary item is recognised in the consolidated income statement.

In the consolidated financial statements, the assets, including related goodwill where applicable, and liabilities of branches, subsidiaries, joint ventures and associates whose functional currency is not AED, are translated into the Group's presentation currency at the rate of exchange ruling at the consolidated statement of financial position date. The results of branches, subsidiaries, joint ventures and associates whose functional currency is not AED are translated into AED at the average rates of exchange for the reporting period. Exchange differences arising from the retranslation of opening foreign currency net investments, and exchange differences arising from retranslation of the result for the reporting period from the average rate to the exchange rate prevailing at the period end, are recognised in other comprehensive income and accumulated in equity in the 'foreign exchange reserve'.

On disposal or partial disposal (i.e. of associates or jointly controlled entities not involving a change of accounting basis) of a foreign operation, exchange differences relating thereto and previously recognised in reserves are recognised in the consolidated income statement on proportionate basis except in the case of partial disposal (i.e. no loss of control) of a subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in consolidated income statement.

Goodwill and fair value adjustments arising on the acquisition of a foreign operation are treated as assets and liabilities of the foreign operation and translated at the closing rate.

3.30 Non-current assets classified as held for sale

Non-current assets and disposal groups are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use. This condition is regarded as met only when the asset (or disposal group) is available for immediate sale in its present condition subject only to terms that are usual and customary for sales of such asset (or disposal group) and its sale is highly probable. Management must be committed to the sale which should be expected to qualify for recognition as a comparable sale within one year from the date of classification.

Non-current assets (or disposal groups) classified as held for sale are measured at the lower of their previous carrying amount and fair value less costs to sell.

3.31 Fiduciary activities

The Group acts as trustee/manager and in other capacities that result in holding or placing of assets in a fiduciary capacity on behalf of trusts or other institutions. Such assets and income arising thereon are not included in the Group’s consolidated financial statements as they are not assets of the Group.

4- Critical accounting judgments and key sources of estimation of uncertainty

While applying the accounting policies as stated in Note 3, the management of the Group has made certain judgments, estimates and assumptions that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period of the revision in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Significant areas where management has used estimates, assumptions or exercised judgments are as follows:

i. Impairment of financial assets measured at amortised cost and loans and advances

The Group’s accounting policy for allowances in relation to impaired financial assets carried at amortised cost is described in Note 3. Impairment is calculated on the basis of discounted estimated future cash flows or by applying a statistical modelling on the performing unclassified loans and advances book based on market trend and historical pattern of defaults. For retail loans and advances impairment is calculated based on a formulaic approach depending on past due instalments and payments.

The allowance for loans and advances losses is established through charges to income in the form of an allowance. Increases and decreases in the allowance due to changes in the measurement of the impaired loans and advances are included in the allowance for loans and advances losses and affect the consolidated income statement accordingly.

Loans and advances

The impairment allowance for loan losses is established through charges to the consolidated income statement in the form of an impairment allowance for doubtful loans and advances.

Individually assessed loans

Impairment losses for individually assessed loans are determined by an evaluation of exposure on a case-by-case basis. This procedure is applied to all classified corporate loans and advances which are individually significant accounts or are not subject to the portfolio-based-approach.

The following factors are considered by management when determining the allowance for impairment on individual loans and advances which are significant:

- The amount expected to be realised on disposal of collateral.
- The Group’s ability to enforce its claim on the collateral and the associated cost of litigation.
- The expected time frame to complete legal formalities and disposal of collateral.

The Group’s policy requires quarterly review of the level of impairment allowances on individual facilities and regular valuation of the collateral and its enforceability.

Impaired loans continue to be classified as impaired unless they are brought fully current and the collection of scheduled interest and principal is considered probable.

Collectively assessed loans

Collective assessment of allowance for impairment is made for overdue retail loans with common features which are not individually significant and performing loans which are not found to be individually impaired.

The following factors are considered by management when determining allowance for impairment for such loans:

Retail loans - All the loans falling under similar overdue category are assumed to carry similar credit risk and allowance for impairment is taken on a gross basis.

Other performing loans - The management of the Group assesses, based on historical experience and the prevailing economic and credit conditions, the magnitude of loans which may be impaired but not identified as of the end of the reporting period.

ii. Classification of properties

In the process of classifying properties, the management has made various judgments. Judgment is needed to determine whether a property qualifies as an investment property, property and equipment, and/or property held for resale. The Group develops criteria so that it can exercise that judgment consistently in accordance with the definitions of investment property, property and equipment, and property held for resale. In making its judgment, management considered the detailed criteria and related guidance for the classification of properties as set out in IAS 2, IAS 16 and IAS 40, in particular, the intended usage of property as determined by the management.

iii. Fair value of investment properties and investment properties under development

The best evidence of fair value is current prices in an active market for similar lease and other contracts. In the absence of such information, the Group determined the amount within a range of reasonable fair value estimates. In making its judgment, the Group considered recent prices of similar properties in the same location and similar conditions, with adjustments to reflect any changes in the nature, location or economic conditions since the date of the transactions that occurred at those prices. Such estimation is based on certain assumptions, which are subject to uncertainty and might materially differ from the actual results.

The determination of the fair value of revenue-generating properties requires the use of estimates such as future cash flows from assets (such as leasing, tenants’ profiles, future revenue streams, capital values of fixtures and fittings, and the overall repair and condition of the property) and discount rates applicable to those assets. In addition, development risks (such as construction and leasing risks) are also taken into consideration when determining the fair value of investment properties under development. These estimates are based on local market conditions existing at the end of the reporting period.

iv. Useful lives of property and equipment and intangible assets

Management reviews the residual values and estimated useful lives of property and equipment and intangible assets at the end of each annual reporting period in accordance with IAS 16 and IAS 38. Management determined that current year expectations do not differ from previous estimates based on its review.

4.1 Key sources of estimation of uncertainty

The key assumptions concerning the future, and other key sources of estimation of uncertainty at the end of the reporting period, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year, are discussed below:

Valuation of unquoted equity investments

The valuation of unquoted equity investments is normally based on recent market transactions done on an arm’s length basis, or the fair value of another instrument that is substantially the same, or the expected cash flows discounted at current rates for similar instruments, or on other valuation models. The inputs to these models are derived from observable market data where possible, but where observable market data are not available, judgment is required to establish fair values. Management believes that the chosen valuation techniques and assumptions used are appropriate in determining the fair value of the unquoted equity investments.

Derivative financial instruments

Subsequent to initial recognition, the fair values of derivative financial instruments measured at fair value are generally obtained by reference to quoted market prices, discounted cash flow models and recognised pricing models as appropriate. When independent prices are not available, fair values are determined by using valuation techniques which refer to observable market data. These include comparison with similar instruments where market observable prices exist, discounted cash flow analysis, option pricing models, and other valuation techniques commonly used by market participants. The main factors which management considers when applying a model are:

- a) The likelihood and expected timing of future cash flows on the instrument. These cash flows are usually governed by the terms of the instrument, although management’s judgment may be required in situations where the ability of the counterparty to service the instrument in accordance with the contractual terms is in doubt; and
- b) An appropriate discount rate for the instrument. Management determines this rate, based on its assessment of the appropriate spread of the rate for the instrument over the risk-free rate. When valuing instruments by reference to comparable instruments, management takes into account the maturity, structure, and rating of the instrument with which the position held is being compared. When valuing instruments on a model basis using the fair value of underlying components, management considers, in addition, the need for adjustments to take account of a number of factors such as bid-offer spread, credit profile, servicing costs of portfolios and model uncertainty.

Valuation of investment properties

The Group values its investment properties at fair value on the basis of market valuations prepared by an independent chartered surveyor and property consultant. The fair values were derived by using appropriate valuation methods. The valuations are based on assumptions such as comparison with sale price of land for comparable developments, plot sizes and the recent value of any expected timing of payments and receipts in short-term to long-term, which are mainly on market conditions existing at the reporting date. Therefore, any future change in the market conditions could change significantly the fair value of these properties.

5- Cash and balances with central banks

(a) The analysis of the Group's cash and balances with central banks is as follows:		
	2014	2013
	AED'000	AED'000
Cash on hand	73,864	71,619
Statutory deposits	1,055,819	1,021,119
Current accounts	587,966	636,428
Certificates of deposits	1,990,167	1,671,079
	3,707,816	3,400,245
(b) The geographical analysis of the cash and balances with central banks is as follows:		
	2014	2013
	AED'000	AED'000
Banks abroad	1,541,774	1,278,978
Banks in the U.A.E.	2,166,042	2,121,267
	3,707,816	3,400,245

The Group is required to maintain statutory deposits with various central banks on demand, time and other deposits as per the statutory requirements. The statutory deposits with the Central Banks are not available to finance the day to day operations of the Group. However, as per notice 4310/2008, the Central Bank of the U.A.E. has allowed banks to borrow up to 100% of their AED and US\$ reserve requirement limit. As at 31 December 2014, the statutory deposits with the Central Bank of the U.A.E. amounted to AED 482 million (31 December 2013: AED 468 million).

## 6- Deposits and balances due from banks

(a) The analysis of the Group's deposits and balances due from banks is as follows:

	2014	2013
	AED'000	AED'000
Demand	768,792	1,007,809
Time	2,014,385	3,103,421
	<b>2,783,177</b>	<b>4,111,230</b>

(b) The geographical analysis of the cash and balances with central banks is as follows:

	2014	2013
	AED'000	AED'000
Banks abroad	653,467	1,283,272
Banks in the U.A.E.	2,129,710	2,827,958
	<b>2,783,177</b>	<b>4,111,230</b>

## 7- Loans and advances, net

(a) The analysis of the Group's loans and advances measured at amortised cost is as follows:

	2014	2013
	AED'000	AED'000
Overdrafts	8,639,606	7,308,166
Commercial loans	5,480,731	5,789,356
Bills receivable	714,902	538,530
Other advances	880,244	720,364
	<b>15,715,483</b>	<b>14,356,416</b>
Less: Allowance for impairment	(1,347,377)	(1,011,629)
Less: Interest in suspense	(288,004)	(210,038)
	<b>14,080,102</b>	<b>13,134,749</b>

(b) The geographic analysis of the loans and advances of the Group is as follows:

	2014	2013
	AED'000	AED'000
Loans and advances in the U.A.E.	13,275,107	11,930,557
Loans and advances outside the U.A.E.	2,440,376	2,425,859
	<b>15,715,483</b>	<b>14,356,416</b>

(c) Loans and advances are stated net of allowance for impairment. The movement in the allowance during the year was as follows:

	2014	2013
	AED'000	AED'000
At 1 January	1,011,629	844,053
Additions/(reversals) through credit extension premium	96,264	(10,328)
Additions during the year (Note 31)	260,726	212,330
Write offs	(6,641)	(3,151)
Recoveries	(14,601)	(31,275)
At 31 December	<b>1,347,377</b>	<b>1,011,629</b>

Additions/(reversals) through credit extension premium represent the fees charged/refunded to clients upon sanctioning/renewing any facilities on the limit and allocated directly to collective impairment provision.

(d) The movement in the interest in suspense account during the year is as follows:

	2014	2013
	AED'000	AED'000
At 1 January	210,038	126,624
Additions during the year	89,153	89,870
Write offs during the year	(4,063)	(2,665)
Recoveries	(7,124)	(3,791)
At 31 December	<b>288,004</b>	<b>210,038</b>

At 31 December 2014, the gross amount of loans and advances on which interest is not being accrued, or is suspended, amounted to AED 1,140 million (2013: AED 1,059 million). Unrecognised interest income for the year relating to such loans amounted to AED 89 million (2013: AED 90 million).

(e) THE COMPOSITION OF THE LOANS AND ADVANCES PORTFOLIO BY INDUSTRY IS AS FOLLOWS:

	2014	2013
	AED'000	AED'000
<b>ECONOMIC SECTOR</b>		
Trading	6,029,910	5,484,678
Services	3,875,448	2,739,858
Manufacturing	2,086,815	1,935,435
Construction	1,271,989	1,156,561
Public utilities	712,241	861,767
Personal loans for commercial purposes	576,359	581,031
Mining and quarrying	514,401	404,319
Transport and communication	227,896	230,446
Financial institutions	221,568	186,281
Personal loans for individual purposes	105,492	140,280
Agriculture	30,224	95,239
Government	20,643	536,277
Other	42,497	4,244
	<b>15,715,483</b>	<b>14,356,416</b>
Less: Allowance for impairment	(1,347,377)	(1,011,629)
Less: Interest in suspense	(288,004)	(210,038)
	<b>14,080,102</b>	<b>13,134,749</b>

## 8-Other financial assets

(a) The analysis of the Group's other financial assets is as follows:

	2014	2013
	AED'000	AED'000
<b>OTHER FINANCIAL ASSETS MEASURED AT FAIR VALUE</b>		
<b>(i) Investments measured at FVTPL</b>		
Quoted equity	19,979	3,115
Unquoted debt securities	65,422	87,636
	<b>85,401</b>	<b>90,751</b>
<b>(ii) Investments measured at FVTOCI</b>		
Quoted equity	107,569	149,818
Unquoted equity	973,661	976,761
	<b>1,081,230</b>	<b>1,126,579</b>
<b>TOTAL OTHER FINANCIAL ASSETS MEASURED AT FAIR VALUE</b>	<b>1,166,631</b>	<b>1,217,330</b>
<b>OTHER FINANCIAL ASSETS MEASURED AT AMORTISED COST</b>		
Debt securities	597,349	539,645
<b>TOTAL OTHER FINANCIAL ASSETS</b>	<b>1,763,980</b>	<b>1,756,975</b>

The majority of the quoted investments are listed on the securities exchanges in the U.A.E. (Abu Dhabi Securities Exchange and Dubai Financial Market).

(b) The composition of the investment portfolio by geography is as follows:

	2014	2013
	AED'000	AED'000
United Arab Emirates	231,973	276,692
G.C.C. countries (other than U.A.E.)	5,868	5,800
Middle East (other than G.C.C. countries)	1,526,015	1,474,342
Europe	124	141
	<b>1,763,980</b>	<b>1,756,975</b>

(c) Other financial assets measured at FVTOCI are strategic equity investments that are not held to benefit from changes in their fair value and are not held for trading. The management believes therefore that designating these investments as at FVTOCI provides a more meaningful presentation of its medium to long-term interest in its investments than fair valuing through profit and loss.

(d) During the year ended 31 December 2014, dividends received from financial assets measured at FVTOCI amounting to AED 7 million (2013: AED 71 million) have been recognized as investment income in the consolidated income statement.



## 9-Investment properties

Details of investment properties are as follows:

	Plots of land in the U.A.E.	Commercial and residential units in the U.A.E.	Total
	AED'000	AED'000	AED'000
<b>COST</b>			
Fair value at 1 January 2013	61,799	169,022	230,821
Additions during the year	-	24,382	24,382
Increase in fair value during the year	9,029	39,446	48,475
Fair value at 31 December 2013	70,828	232,850	303,678
Increase in fair value during the year	2,971	29,494	32,465
<b>FAIR VALUE AT 31 DECEMBER 2014</b>	<b>73,799</b>	<b>262,344</b>	<b>336,143</b>

The fair value of the Group's investment properties is estimated periodically by considering recent prices for similar properties in the same location and similar conditions, with adjustments to reflect any changes in the nature, location or economic conditions since the date of the transactions that occurred at these prices. In estimating the fair value of the properties, the highest and best use of the properties is their current use. As at 31 December 2014, the valuations were carried out by professional valuers not related to the Group who hold recognised and relevant professional qualifications and have recent experience in the location and category of the investment property being valued.

Details of the Group's investment properties information about the fair value hierarchy as at 31 December 2014 and 2013 are as follows:

	Level 1	Level 2	Level 3	Total
	AED'000	AED'000	AED'000	AED'000
<b>AT 31 DECEMBER 2014</b>				
Commercial and residential units in the U.A.E.	-	262,344	-	262,344
Plots of lands in the U.A.E.	-	73,799	-	73,799
<b>TOTAL</b>	<b>-</b>	<b>336,143</b>	<b>-</b>	<b>336,143</b>
	Level 1	Level 2	Level 3	Total
	AED'000	AED'000	AED'000	AED'000
<b>AT 31 DECEMBER 2013</b>				
Commercial and residential units in the U.A.E.	-	232,850	-	232,850
Plots of lands in the U.A.E.	-	70,828	-	70,828
<b>TOTAL</b>	<b>-</b>	<b>303,678</b>	<b>-</b>	<b>303,678</b>

There were no transfers between Level 1 and Level 2 during the current and prior year.

## 10-Goodwill and other intangibles

(A) THE ANALYSIS OF THE GROUP'S GOODWILL AND OTHER INTANGIBLES IS AS FOLLOWS:

	2014	2013
	AED'000	AED'000
Goodwill	184,733	184,733
<b>OTHER INTANGIBLES</b>		
Banking license	18,365	18,365
Legal corporate setup in Lebanon	21,475	25,769
Customer base	15,611	18,733
Branch network	1,834	2,202
	57,285	65,069
<b>TOTAL</b>	<b>242,018</b>	<b>249,802</b>

(B) THE MOVEMENT ON OTHER INTANGIBLE ASSETS DURING THE YEAR IS AS FOLLOWS:

OTHER INTANGIBLES	Banking license	Legal corporate setup in Lebanon	Customer base	Branch network	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
Balance as at 1 January 2013	18,365	30,063	21,855	2,570	72,853
Amortisation in 2013	-	(4,294)	(3,122)	(368)	(7,784)
Balance as at 31 December 2013	18,365	25,769	18,733	2,202	65,069
Amortisation in 2014	-	(4,294)	(3,122)	(368)	(7,784)
<b>BALANCE AS AT 31 DECEMBER 2014</b>	<b>18,365</b>	<b>21,475</b>	<b>15,611</b>	<b>1,834</b>	<b>57,285</b>

## 11-Other assets

	2014	2013
	AED'000	AED'000
Acceptances – contra (Note 18)	1,455,347	1,147,850
Assets acquired in settlement of debt	16,390	277,324
Receivable from sale of investments	9,088	-
Clearing receivables and accrued income	98,044	930
Interest receivable	5,298	4,904
Prepayments	9,608	31,112
Positive fair value of derivatives (Note 12)	44	-
Other	19,304	42,485
	1,613,123	1,504,605

During the year, the Bank sold assets acquired in settlement of debt with a net book value of AED 261 million; the proceeds of the transaction were AED 266 million.

Clearing receivables and accrued income includes an amount of AED 75.4 million of accrued income from success fee as the Bank successfully closed a corporate finance transaction for one of the Bank’s major borrowers (Note 30).

The Group reports under other assets, positive fair value of derivative contracts used by the Group in the ordinary course of business. Refer to Note 12 below for further details about the nature and type of derivative contracts utilised by the Group, together with the notional amounts and maturities.

12 - Derivative financial instruments

In the ordinary course of business the Group enters into various types of transactions that involve derivatives. A derivative financial instrument is a financial contract between two parties where payments are dependent upon movements in the price of one or more underlying financial instruments, reference rate, or index. Derivative financial instruments which the Group enters into include forwards and swaps.

The Group uses the following derivative financial instruments for both hedging and non-hedging purposes.

**Forward currency transactions** - Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions.

**Swap transactions** - Currency swaps are commitments to exchange one set of cash flows for another. Currency swaps result in an economic exchange of currencies. No exchange of principal takes place, except for certain cross-currency swaps. The Group’s credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts, and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

**Derivative related credit risk** - Credit risk with respect to derivative financial instruments arises from the potential for a counterparty to default on its contractual obligations and is limited to the positive fair value of instruments that are favourable to the Group. The Group enters into derivative contracts with a number of financial institutions of good credit rating.

**Derivatives held or issued for hedging purposes** - The Group uses derivative financial instruments for hedging purposes as part of its asset and liability management activities in order to reduce its own exposure to fluctuations in exchange rates. The Group uses forward foreign exchange contracts to hedge exchange rate risks. In all such cases the hedging relationship and objective, including details of the hedged item and hedging instrument, are formally documented and the transactions are accounted for as fair value hedges.

The following table shows the positive and negative fair values of derivative financial instruments, together with the notional amounts analysed by the term to maturity, and the nature of the risk being hedged.

HELD AS FAIR VALUE HEDGES	NOTIONAL AMOUNTS BY TERM TO MATURITY				
	Positive fair value	Negative fair value	Notional amount	Within 3 months	3-12 months
	AED’000	AED’000	AED’000	AED’000	AED’000
2014					
Currency swaps	-	-	220,380	220,380	-
Forward foreign exchange contracts	44	3	84,900	69,650	15,250
TOTAL	44	3	305,280	290,030	15,250
2013					
Currency swaps	-	-	-	-	-
Forward foreign exchange contracts	-	93	143,752	131,550	12,202
TOTAL	-	93	143,752	131,550	12,202

The notional amounts, which provide an indication of the volumes of the transactions outstanding at the year end, do not necessarily reflect the amounts of future cash flows involved. These notional amounts, therefore, are neither indicative of the Group’s exposure to credit risk, which is generally limited to the fair value of the derivatives, nor market risk.

13. Property and equipment

	Land & buildings	Furniture and office equipment	Leasehold improvements installation, partitions and decoration	Motor vehicles	Capital work in progress	TOTAL
	AED’000	AED’000	AED’000	AED’000	AED’000	AED’000
COST						
At 1 January 2013	211,190	92,616	55,197	4,835	35,000	398,838
Additions	190	9,841	18,127	128	-	28,286
Eliminated on disposals	-	(4,171)	(813)	(56)	-	(5,040)
Transfers	35,000	-	-	-	(35,000)	-
At 31 December 2013	246,380	98,286	72,511	4,907	-	422,084
Additions	-	22,668	10,437	1,088	-	34,193
Eliminated on disposals	(535)	(9,035)	(3,609)	(869)	-	(14,048)
Transfers	-	(15,033)	15,033	-	-	-
At 31 December 2014	245,845	96,886	94,372	5,126	-	442,229

ACCUMULATED DEPRECIATION						
At 1 January 2013	11,747	69,927	43,480	2,755	-	127,909
Charge for the year	2,363	7,344	4,570	766	-	15,043
Eliminated on disposals	-	(392)	(114)	(56)	-	(562)
At 31 December 2013	14,110	76,879	47,936	3,465	-	142,390
Charge for the year	2,363	10,141	6,697	725	-	19,926
Eliminated on disposals	-	(7,968)	(3,591)	(869)	-	(12,428)
At 31 December 2014	16,473	79,052	51,042	3,321	-	149,888

NET BOOK VALUE:						
At 31 December 2014	229,372	17,834	43,330	1,805	-	292,341
At 31 December 2013	232,270	21,407	24,575	1,442	-	279,694

14 - Non-current assets classified as held for sale

In 2013, Borealis Gulf FZC, a wholly owned subsidiary of the Bank was acquired with a view to reselling an 80% equity interest in each of Pragma Lounge Limited and Red Zone Limited, Jebel Ali Free Zone entities. The entities are in the facilities management business and the assets and associated liabilities from this acquisition transaction have been classified as held for sale. The consideration was settled by offsetting credit to the seller’s overdraft and loans accounts with the Group.

In December 2014, a potential buyer has irrevocably undertaken to buy the shares of Borealis Gulf FZC in both companies within the period prior to 30 June 2015.

15 - Subsidiaries

(A) THE GROUP'S INTEREST HELD DIRECTLY OR INDIRECTLY IN THE SUBSIDIARIES IS AS FOLLOWS:					
NAME OF SUBSIDIARY	Proportion of Ownership Interest		Year of incorporation	Country of incorporation	Principal activities
	2014	2013			
Emirates Lebanon Bank S.A.L.	80%	80%	1965	Lebanon	Financial institution
BOS Real Estate FZC	100%	100%	2009	U.A.E.	Real estate development activities
BOS Capital FZC	100%	100%	2009	U.A.E.	Investment
Polyco General Trading L.L.C.	100%	100%	2008	U.A.E.	General trading
Borealis Gulf FZC	100%	100%	2011	U.A.E.	Investment & Real estate development activities

(B) NON-CONTROLLING INTEREST:					
The table below shows details of non-wholly owned subsidiaries of the Bank that have material non-controlling interests:					
NAME OF SUBSIDIARY	Proportion of ownership interests and voting rights held by the non-controlling interests		Profit allocated to non-controlling interests		Accumulated non-controlling interests
	2014	2013	2014	2013	2014
			AED'000	AED'000	AED'000
Emirates Lebanon Bank S.A.L.	20 %	20%	5,043	8,963	211,949

(C) EMIRATES LEBANON BANK S.A.L SUMMARISED STATEMENTS OF FINANCIAL POSITION, COMPREHENSIVE INCOME AND CASH FLOWS AS AT AND FOR THE YEARS ENDED 31 DECEMBER 2014 AND 2013:

	2014	2013
	AED'000	AED'000
STATEMENT OF FINANCIAL POSITION		
Total assets	5,506,796	5,309,727
Total liabilities	4,509,450	4,320,147
Equity	997,346	989,580
Dividends paid to non-controlling interests	2,938	7,713
STATEMENT OF COMPREHENSIVE INCOME		
Interest income	237,282	231,493
Profit for the year	25,212	35,948
Total comprehensive income	22,159	32,856
STATEMENT OF CASH FLOWS		
Net cash flows generated from/(used in) operating activities	47,079	(118,063)
Net cash flows (used in)/generated from investing activities	(62,683)	280,629
Net cash flows used in financing activities	(14,452)	(29,501)
NET CASH FLOWS (USED IN)/GENERATED DURING THE YEAR	(30,056)	133,065

16 - Customer's Deposits

THE ANALYSIS OF CUSTOMERS' DEPOSITS IS AS FOLLOWS:		
	2014	2013
	AED'000	AED'000
Current and other accounts	4,242,438	4,707,501
Saving accounts	1,586,748	1,577,749
Time deposits	11,971,696	12,088,816
	17,800,882	18,374,066

17 - Deposits and balances due to banks

THE ANALYSIS OF CUSTOMERS' DEPOSITS IS AS FOLLOWS:		
	2014	2013
	AED'000	AED'000
Demand	42,584	25,289
Time	363,019	72,047
	405,603	97,336
Due to banks represent due to:		
	2014	2013
	AED'000	AED'000
Banks in the U.A.E.	110,848	624
Banks outside the U.A.E.	294,755	96,712
	405,603	97,336

18 - Other liabilities

	2014	2013
	AED'000	AED'000
Acceptances – contra (Note 11)	1,455,347	1,147,850
Provision for employees' end of service benefits	33,025	53,845
Interest payable	75,791	67,831
Unearned income	21,017	22,355
Managers' cheques	17,598	19,408
Accrued expenses and others	74,690	83,488
Negative fair value of derivatives (Note 12)	3	93
	1,677,471	1,394,870

THE MOVEMENT IN THE PROVISION FOR EMPLOYEES' END OF SERVICE BENEFITS IS AS FOLLOWS:		
	2014	2013
	AED'000	AED'000
At 1 January	53,845	65,687
Charged during the year	9,905	8,564
Payments during the year	(30,725)	(20,406)
At 31 December	33,025	53,845

19 - Syndicated loan

On 8 July 2013, the Bank signed a USD 200 million (AED 735 million) syndicated term loan facility. The purpose of the facility is to finance general corporate activities. The facility has a tenor of two years and is payable at maturity. The facility carries an interest rate of LIBOR plus a margin of 125 basis points which is payable on a quarterly basis. The drawdown on the facility was on 18 August 2013.

20 - Issued and paid up capital and reserves

(a) Issued and paid up capital and treasury shares

	2014		2013	
	Number of Shares	AED'000	Number of Shares	AED'000
Issued capital	2,100,000,000	2,100,000	2,100,000,000	2,100,000
Shares held in treasury	(99,526,834)	(196,726)	(165,000,000)	(327,792)
	2,000,473,166	1,903,274	1,935,000,000	1,772,208

During 2014, 60 million shares were released from the treasury shares as share dividend and in December 2014, the Bank sold out 5,473,166 shares of the treasury shares. As at 31 December 2014, the treasury shares balance stood at 99,526,834 shares (31 December 2013: 165 million shares) with a carrying value of AED 197 million (31 December 2013: AED 328 million). As such, the number of shares outstanding as at 31 December 2014 is 2 billion shares (31 December 2013: 1.935 billion shares). The market value of the treasury shares as at 31 December 2014 is AED 194 million (31 December 2013: AED 295 million).

(b) Statutory reserve

In accordance with the U.A.E Union Law, 10% of the profit for the year is to be transferred to statutory reserve. Such transfers to reserves may cease when they reach the levels established by the respective regulatory authorities (in the U.A.E. this level is 50% of the issued and paid up share capital).

(c) Contingency reserve

In accordance with the Articles of Association of the Bank a contingency reserve is calculated at 10% of the profit for the year to be transferred to a contingency reserve until this reserve becomes 50% of the issued and paid up share capital.

(d) General reserve

Transfers to general reserve are made based on the discretion of the Board of Directors and is subject to the approval of the shareholders at the annual general meeting.

21-Earnings per share

EARNINGS PER SHARE ARE COMPUTED BY DIVIDING THE PROFIT FOR THE YEAR BY THE AVERAGE NUMBER OF SHARES OUTSTANDING DURING THE YEAR AS FOLLOWS:

	2014	2013
BASIC AND DILUTED EARNINGS PER SHARE		
Profit attributable to owners of the Bank for the year (AED'000)	280,876	343,878
Charity donations (AED'000)	(2,500)	(2,500)
Directors' remuneration (AED'000)	(9,968)	(9,970)
Profit available to the owners of the Bank	268,408	331,408
Weighted average number of shares outstanding during the year (in thousands shares)	1,995,457	1,995,000
BASIC AND DILUTED EARNINGS PER SHARE (AED)	0.14	0.17

The weighted average number of shares outstanding during prior year has been revised to include the impact of re-leasing 60 million shares from the treasury shares as share dividend declared during the current year.

As at the reporting date, the diluted earnings per share is equal to the basic earnings per share as the Group has not issued any financial instruments that should be taken into consideration when the diluted earnings per share is calculated.

22 - Dividends and directors' remuneration

At the Annual General Meeting of the shareholders held on 15 March 2014, the shareholders approved a cash dividend of AED 0.09 per outstanding share amounting to AED 176.4 million (2013: cash dividend of AED 0.10 per outstanding share amounting to AED 193.5 million). They also approved a share dividend of 60 million shares out of the treasury shares held by the bank representing 2.86% of the issued shares with an average total cost of AED 119 million (2013: nil). The shareholders also approved Directors' remuneration of AED 7.5 million (2013: AED 7.5 million) and charitable donations of AED 2.5 million (2013: AED 2.5 million). In addition, the shareholders also approved the transfer of AED 35.3 million (2013: nil) being the excess in statutory reserve to the contingency reserve as well as the appropriation of AED 1.5 million to contingency reserves (2013: nil) and a further AED 7 million into general reserves from retained earnings (2013: AED 23.3 million). An additional AED 7.1 million was allocated to the general reserve at the subsidiary level "Emirates Lebanon Bank S.A.L.". The Board of Directors, in their meeting dated 14 February 2015 proposed the distribution of a cash dividend of AED 0.09 per outstanding share amounting to AED 180 million and a share dividend of 99.5 million shares out of the treasury shares held by the Bank. The proposed dividends are subject to the Central Bank approval and the shareholders ratification at the Annual General Meeting.

At the Annual General Meeting held on 11 April 2014 of the shareholders of Emirates Lebanon Bank S.A.L, a subsidiary of the Bank, the shareholders approved a cash dividend for an amount of AED 14.7 million (2013: cash dividend of AED 29.4 million) out of which the non-controlling interest share amounted to AED 2.9 million (2013: AED 7.7 million). In addition to the above, an amount of AED 3.1 million was paid as Directors' remuneration (2013: AED 3.1 million).

## 23 - Commitments and contingent liabilities

	2014 AED'000	2013 AED'000
Financial guarantees for loans	1,060,534	1,536,694
Other guarantees	1,868,815	1,610,725
Letters of credit	1,211,836	1,385,260
Capital commitments	44,929	69,311
	<b>4,186,114</b>	<b>4,601,990</b>
Irrevocable commitments to extend credit	1,535,327	1,241,853
	<b>5,721,441</b>	<b>5,843,843</b>

Credit-related commitments include commitments to extend credit, standby letters of credit, and guarantees which are designed to meet the requirements of the Group's customers.

Commitments to extend credit represent contractual commitments to make loans and advances and revolving credits. Commitments generally have fixed expiry dates, or other termination clauses. Since commitments may expire without being drawn upon, the total contract amounts do not necessarily represent future cash requirements.

Letters of credit and guarantees commit the Group to make payments on behalf of customers contingent upon the failure of the customer to perform under the terms of the contract. These contracts would have market risk if issued or extended at a fixed rate of interest. However, these contracts are primarily made at zero or floating interest rates.

## 24 - Cash and cash equivalents

	2014 AED'000	2013 AED'000
Cash and balances with central banks (Note 5)	3,707,816	3,400,245
Deposits and balances due from banks (Note 6)	2,783,177	4,111,230
Deposits and balances due to banks (Note 17)	(405,603)	(97,336)
	<b>6,085,390</b>	<b>7,414,139</b>
Less: Deposits and balances due from banks - original maturity more than three months	(1,090,930)	(803,930)
Less: Statutory deposits with central banks (Note 5)	(1,055,819)	(1,021,119)
	<b>3,938,641</b>	<b>5,589,090</b>

## 25 - Fiduciary assets

The Group holds investments amounting to AED 2.4 billion (31 December 2013: AED 0.8 billion) which are held on behalf of customers and not treated as assets in the consolidated statement of financial position.

## 26 - Interest income

	2014 AED'000	2013 AED'000
Loans and advances	886,364	878,691
Certificates of deposit, treasury bills with central banks and debt instruments	89,893	87,263
Placements with banks	8,690	6,181
	<b>984,947</b>	<b>972,135</b>

## 27 - Interest expense

	2014 AED'000	2013 AED'000
Customers' deposits	488,633	492,800
Banks' deposits	9,677	9,706
Syndicated loan	12,314	9,537
Interest on cash contribution towards capital due to non-controlling interests	6,612	6,612
	<b>517,236</b>	<b>518,655</b>

## 28 - Net fee and commission income

	2014 AED'000	2013 AED'000
Corporate banking credit related fees	58,940	29,936
Trade finance activities	59,306	46,283
Letters of guarantee	36,852	41,337
Other	4,455	4,030
	<b>159,553</b>	<b>121,586</b>

## 29 - (Loss)/ income on investments

	2014 AED'000	2013 AED'000
Dividends	7,451	70,509
Revaluation (loss)/gain on investments measured at FVTPL	(32,663)	44,221
Other investment income	9,989	2,178
	<b>(15,223)</b>	<b>116,908</b>

### 30 - Other income

	2014 AED'000	2013 AED'000
Success fee *	75,370	-
Other	39,365	23,881
	<b>114,735</b>	<b>23,881</b>

\* Success fee is the compensation given to the Bank for successfully arranging project finance for one of the Bank's major borrowers (Note 11).

### 31 - Net impairment loss on financial assets

	2014 AED'000	2013 AED'000
Collective impairment of loans and advances	215,423	211,552
Specific provision of loans and advances	45,303	778
Total charge for the year (Note 7)	260,726	212,330
Recoveries during the year	(21,898)	(34,510)
	<b>238,828</b>	<b>177,820</b>

### 32 - General and administrative expenses

	2014 AED'000	2013 AED'000
Salaries and employees related expenses	164,511	158,338
Depreciation on property and equipment (Note 13)	19,926	15,043
Other	75,057	66,269
	<b>259,494</b>	<b>239,650</b>

### 33 - Related party transactions

The Group enters into transactions with major shareholders, directors, senior management and their related concerns in the ordinary course of business at commercial interest and commission rates.

Transactions between the Group and its subsidiaries have been eliminated on consolidation and are not disclosed in this note.

The related parties balances included in the consolidated statement of financial position and the significant transactions with related parties are as follows:

	2014 AED'000	2013 AED'000
Loans and advances	2,497,043	2,470,411
Deposits	377,780	313,977
Letters of credit, guarantee and acceptances	648,160	1,041,446
Interest income	153,908	136,978
Interest expense	63,283	8,529
Key management compensation	21,399	20,416

The Board of Directors has proposed a remuneration of AED 7.5 million (2013: AED 7.5 million) for the Board Members. This is subject to the approval of the shareholders at the Annual General Meeting.

As at 31 December 2014, entities related to one of the directors accounted for 74% (2013: 60%) of the total aforementioned loans and advances, 12% (2013: 22%) of the total aforementioned deposits, and 96 % (2013: 97%) of the total aforementioned financial guarantees for loans.

### 34 - Segmental information

#### 34.1 IFRS 8 Operating Segments

IFRS 8 requires operating segments to be identified on the basis of internal reports about components of the Group that are regularly reviewed by the chief operating decision maker in order to allocate resources to the segment and to assess its performance. In contrast, the predecessor Standard (IAS 14: Segment Reporting) required an entity to identify two segments (business and geographical), using a risks and rewards approach, with the entity's system of internal financial reporting to key management personnel serving only as the starting point for the identification of such segments. However, the business segments reported earlier as per the requirements of IAS 14 Segment Reporting are also used by the General Manager to allocate resources to the segments and to assess their performance.

#### 34.2 Products and services from which reportable segments derive their revenues

Information reported to the Group's chief operating decision maker for the purposes of resource allocation and assessment of segment performance is specifically focused on the type of business activities undertaken as a Group. For operating purposes, the Group is organised into two major business segments:

- (i) Commercial Banking, which principally provides loans and other credit facilities, deposits and current accounts for corporate, government, institutional and individual customers; and
- (ii) Investment Banking, which involves the management of the Group's investment portfolio.

The following table presents information regarding the Group's operating segments for the year ended 31 December 2014:

	Commercial Banking	Investment Banking	Unallocated	Total
	AED'000	AED'000	AED'000	AED'000
<b>REVENUE FROM EXTERNAL CUSTOMERS</b>				
Net interest income	444,040	23,671	-	467,711
Net fee and commission income	159,553	-	-	159,553
Exchange profit	24,642	-	-	24,642
Investment loss	-	(15,223)	-	(15,223)
Revaluation gain on investment properties	-	32,465	-	32,465
Other income	114,735	-	-	114,735
<b>OPERATING INCOME</b>	<b>742,970</b>	<b>40,913</b>	<b>-</b>	<b>783,883</b>

<b>OTHER MATERIAL NON-CASH ITEMS</b>				
Net impairment charge on financial assets	(238,828)	-	-	(238,828)
Depreciation of property and Equipment	-	-	(19,926)	(19,926)
General and administrative Expenses	(203,613)	(35,955)	-	(239,568)
Amortization of intangible assets	(7,784)	-	-	(7,784)
Income tax expenses – overseas	-	-	(6,339)	(6,339)
Discontinued operations	-	14,481	-	14,481
<b>PROFIT FOR THE YEAR AFTER TAXES</b>	<b>292,745</b>	<b>19,439</b>	<b>(26,265)</b>	<b>285,919</b>
<b>SEGMENT ASSETS</b>	<b>22,504,143</b>	<b>2,109,211</b>	<b>441,029</b>	<b>25,054,383</b>
<b>SEGMENT LIABILITIES</b>	<b>19,685,001</b>	<b>734,600</b>	<b>222,123</b>	<b>20,641,724</b>

The following table presents information regarding the Group's operating segments for the year ended 31 December 2013:

	Commercial Banking	Investment Banking	Unallocated	Total
	AED'000	AED'000	AED'000	AED'000
<b>REVENUE FROM EXTERNAL CUSTOMERS</b>				
Net interest income	427,006	26,474	-	453,480
Net fee and commission income	121,586	-	-	121,586
Exchange profit	23,426	-	-	23,426
Investment income	-	116,908	-	116,908
Revaluation gain on investment properties	-	48,475	-	48,475
Other income	23,881	-	-	23,881
<b>OPERATING INCOME</b>	<b>595,899</b>	<b>191,857</b>	<b>-</b>	<b>787,756</b>

<b>OTHER MATERIAL NON-CASH ITEMS</b>				
Net impairment charge on financial assets	(177,820)	-	-	(177,820)
Depreciation of property and Equipment	-	-	(15,043)	(15,043)
General and administrative Expenses	(190,915)	(33,692)	-	(224,607)
Amortization of intangible assets	(7,784)	-	-	(7,784)
Income tax expenses – overseas	-	-	(9,661)	(9,661)
<b>PROFIT FOR THE YEAR AFTER TAXES</b>	<b>219,380</b>	<b>158,165</b>	<b>(24,704)</b>	<b>352,841</b>
<b>SEGMENT ASSETS</b>	<b>22,275,406</b>	<b>2,060,653</b>	<b>636,449</b>	<b>24,972,508</b>
<b>SEGMENT LIABILITIES</b>	<b>19,638,267</b>	<b>734,600</b>	<b>247,020</b>	<b>20,619,887</b>

Revenue reported above represents revenue generated from external customers. There were no inter-segment sales during the year (2013: Nil). Transactions between segments, inter-segment cost of funds and allocation of expenses are not determined by management for resource allocation purpose. The accounting policies of the reportable segments are the same as the Group's accounting policies described in note 3.

For the purposes of monitoring segment performance and allocating resources between segments:

- All assets are allocated to reportable segments except for property and equipment, goodwill and other intangibles and certain amounts included in other assets; and
- All liabilities are allocated to reportable segments except for certain amounts included in other liabilities.

### 34.3 Geographical information

The Group operates in two principal geographical areas - United Arab Emirates (country of domicile) and Lebanon (referred to as 'foreign').

The Group's revenue from external customers and information about its non-current assets by geographical location are detailed below:

	Country of domicile	Foreign	Total
	AED'000	AED'000	AED'000
<b>2014</b>			
Operating income (from external customers)	684,034	99,849	783,883
Non-current assets	731,914	296,364	1,028,278
<b>2013</b>			
Operating income (from external customers)	656,893	130,863	787,756
Non-current assets	884,249	305,680	1,189,929

### 34.4 Information about major customers

In 2014, one customer accounted for more than 10% of the Group's revenue from external customers (2013: two customers accounted for more than 10% of the Group's revenue from external customers).

## 35 - Classification of financial assets and liabilities

(a) The table below sets out the Group's classification of each class of financial assets and liabilities and their carrying amounts as at 31 December 2014:

	FVTPL AED'000	FVTOCI AED'000	Amortised cost AED'000	Total AED'000
<b>FINANCIAL ASSETS</b>				
Cash and balances with central banks	-	-	3,707,816	3,707,816
Deposits and balances due from banks	-	-	2,783,177	2,783,177
Loans and advances, net	-	-	14,080,102	14,080,102
Other financial assets measured at fair value	85,401	1,081,230	-	1,166,631
Other financial assets measured at amortised cost	-	-	597,349	597,349
Other assets	44	-	1,603,471	1,603,515
<b>TOTAL</b>	<b>85,445</b>	<b>1,081,230</b>	<b>22,771,915</b>	<b>23,938,590</b>
<b>FINANCIAL LIABILITIES:</b>				
Customers' deposits	-	-	17,800,882	17,800,882
Deposits and balances due to banks	-	-	405,603	405,603
Other liabilities	3	-	1,623,426	1,623,429
Syndicated loan	-	-	734,600	734,600
<b>TOTAL</b>	<b>3</b>	<b>-</b>	<b>20,564,511</b>	<b>20,564,514</b>

(b) The table below sets out the Group's classification of each class of financial assets and liabilities and their carrying amounts as at 31 December 2013:

	FVTPL AED'000	FVTOCI AED'000	Amortised cost AED'000	Total AED'000
<b>FINANCIAL ASSETS</b>				
Cash and balances with central banks	-	-	3,400,245	3,400,245
Deposits and balances due from banks	-	-	4,111,230	4,111,230
Loans and advances, net	-	-	13,134,749	13,134,749
Other financial assets measured at fair value	90,751	1,126,579	-	1,217,330
Other financial assets measured at amortised cost	-	-	539,645	539,645
Other assets	-	-	1,473,493	1,473,493
<b>TOTAL</b>	<b>90,751</b>	<b>1,126,579</b>	<b>22,659,362</b>	<b>23,876,692</b>
<b>FINANCIAL LIABILITIES:</b>				
Customers' deposits	-	-	18,374,066	18,374,066
Deposits and balances due to banks	-	-	97,336	97,336
Other liabilities	-	-	1,318,670	1,318,670
Syndicated loan	-	-	734,600	734,600
<b>TOTAL</b>	<b>-</b>	<b>-</b>	<b>20,524,672</b>	<b>20,524,672</b>

## 36 - Risk management

The Group has Senior Management committees to oversee the risk management. The Executive Committee and the Board Risk Committee, under delegation from the Board of Directors defines policies, processes, and systems to manage and monitor credit risk. It also sets policies, system and limits for interest rate risk, foreign exchange risk, and liquidity risk. The Group also has a Credit Risk function which independently reviews adherence to all risk management policies and processes. The Group's internal audit function, which is part of risk review, primarily evaluates the effectiveness of the controls addressing operational risk.

### Credit risk management

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The Group attempts to control credit risk by monitoring credit exposures, limiting transactions with specific counter-parties, and continually assessing the creditworthiness of counter-parties. In addition to monitoring credit limits, the Group manages the credit exposure relating to its trading activities by entering into master netting agreements and collateral arrangements with counter-parties in appropriate circumstances, and by limiting the duration of exposure. In certain cases, the Group may also close out transactions or assign them to other counter-parties to mitigate credit risk.

Concentrations of credit risk arise when a number of counter-parties are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations to be similarly affected by changes in economic, political, or other conditions. Concentrations of credit risk indicate the relative sensitivity of the Group's performance to developments affecting a particular industry or geographic location.

Policies relating to credit are reviewed and approved by the Group's Executive Committee. All credit lines are approved in accordance with the Group's credit policy set out in the Credit Policy Manual. Credit and Marketing functions are segregated. In addition, whenever possible, loans are secured by acceptable forms of collateral in order to mitigate credit risk. The Group further limits risk through diversification of its assets by economic and industry sectors.

All credit facilities are administered and monitored by the Credit Administration Department. Periodic reviews are conducted by Credit Risk and facilities are risk graded based on criterion established in the Credit Policy Manual.

Cross border exposure and financial institutions exposure limits for money market and treasury activities are approved as per guidelines established by the Group's Executive Committee and are monitored by the Senior Management on a daily basis.

The Executive Committee is responsible for setting credit policy of the Group. It also establishes industry caps, approves policy exceptions, and conducts periodic portfolio reviews to ascertain portfolio quality.

### Commercial/Institutional lending underwriting

All credit applications for commercial and institutional lending are subject to the Group's credit policies, underwriting standards and industry caps (if any) and to regulatory requirements, as applicable from time to time. The Group does not lend to companies operating in industries that are considered by the Group inherently risky and where industry knowledge specialised is required. In addition, the Group sets credit limits for all customers based on their creditworthiness.

All credit facilities extended by the Group are made subject to prior approval pursuant to a delegated signature authority system under the ultimate authority of the Executive Committee or the Group's Executive Director and General Manager under the supervision of the Board. At least two signatures are required to approve any commercial or institutional credit application.

### Credit review procedures and loan classification

The Group's Credit Risk department subjects the Group's risk assets to an independent quality evaluation on a regular basis in conformity with the guidelines of the Central Bank of the U.A.E. and the Group's internal policies in order to assist in the early identification of accrual and potential performance problems. The Credit Risk department validates the risk ratings of all commercial clients, provides an assessment of portfolio risk by product and industry and monitors

observance of all approved credit policies, guidelines and operating procedures across the Group.

All commercial/institutional loan facilities of the Group are assigned one of nine risk ratings (A-I) where A is being excellent and I being loss with no reimbursement capacity and total provisioning.

If a credit is impaired, interest suspended will not be credited to the consolidated income statement. Specific allowance for impairment of classified assets is made based on recoverability of outstanding and risk ratings of the assets.

The Group also complies with IAS 39 in accordance with which it assesses the need for any impairment losses on its loan portfolio by calculating the net present value of the expected future cash flows for each loan. As required by Central Bank of the U.A.E. guidelines, the Group takes the higher of the loan loss provisions required under IAS 39, and Central Bank regulations.

Executive Committee (EC) & Board Risk Committee (BRC)

In addition to its credit related activity, the Executive Committee along with the Board Risk Committee have a broad range of authority delegated by the Board of Directors to manage the Group’s asset and liability structure and funding strategy. The EC and BRC review liquidity ratios; asset and liability structure; interest rate and foreign exchange exposures; internal and statutory ratio requirements; funding gaps; and general domestic and international economic and financial market conditions. The EC & BRC formulate liquidity risk management guidelines for the Group’s operation on the basis of such review.

The Group’s Senior Management monitors the liquidity on a daily basis and uses an interest rate simulation model to measure and monitor interest rate sensitivity and varying interest rate scenarios.

The EC members comprise of the Chairman, three Board Members, in addition to the Executive Director and General Manager. The EC meets once or more every 45 days, as circumstances dictate. The quorum requires all members to be present at the meeting and decisions taken to be unanimous.

Maximum exposure to credit risk

	LOANS AND ADVANCES TO CUSTOMERS	
	2014	2013
	AED’000	AED’000
CARRYING AMOUNT		
Individually impaired		
Grade [G-I] – gross amount	1,139,843	1,059,200
Neither past due nor impaired		
Grade A	872,238	1,602,231
Grade B	7,992,057	6,491,069
Grade C	4,091,371	3,681,888
Grade D	1,147,688	975,857
Grade E	68,202	67,080
	15,311,399	13,877,325
Past due but not impaired	404,084	479,091
TOTAL CARRYING AMOUNT	15,715,483	14,356,416
ALLOWANCE FOR IMPAIRMENT		
(including interest in suspense)	(1,635,381)	(1,221,667)
NET CARRYING AMOUNT	14,080,102	13,134,749

The risk classification of loans and advances

	2014	2013
	AED’000	AED’000
Performing loans	12,751,544	12,002,556
Other loans exceptionally monitored	1,824,096	1,294,660
Non-performing loans	1,139,843	1,059,200
	15,715,483	14,356,416
Less: Allowance for impairment	(1,347,377)	(1,011,629)
Less: Interest in suspense	(288,004)	(210,038)
	14,080,102	13,134,749

As at 31 December 2014, loans and advances measured at amortised cost include AED 404 million (2013: AED 479 mil- lion) of loans and advances that are past due but not impaired. Past due but not impaired includes loans and advances that are either fully secured or there is no concern over the credit worthiness of the counterparty as per management’s judgment. Out of the balance of AED 404 million (2013: AED 479 million) of past due loans AED 59 million (2013: AED 127 million) was the instalment amounts of principle or interest that is past due.

Impaired loans and securities

Impaired loans and securities are loans and securities for which the Group determines that it is likely the collectabil- ity of all principal and interest due according to the contractual terms of the loan/securities agreement(s) would be doubtful. These loans are graded G to I in the Group’s internal credit risk grading system.

Allowances for impairment

The Group establishes an allowance for impairment losses that represents its estimate of incurred losses in its loans and ad- vances portfolio. The main components of this allowance are a specific loss component that relates to individually significant exposures and a collective loan loss allowance established for group of homogeneous assets with respect to losses that have been incurred but have not been identified on loans subject to individual assessment for impairment.

Write-off policy

The Group writes off a loan/security balance (and any related allowances for impairment losses) when the Group de- termines that the loans/securities are uncollectible. This determination is reached after considering information such as the occurrence of significant changes in the borrower/issuer’s financial position such that the borrower/issuer can no longer pay the obligation, or that proceeds from collateral will not be sufficient to pay back the entire exposure.

The Group holds collateral against loans and advances in the form of mortgage interests over properties, vehicles and machineries, cash margins, fixed deposits, guarantees and others. The Group accepts guarantees mainly from well-reputed local or international banks, well-established local or multinational corporate and high net worth private individuals. Management has estimated the fair value of collateral to be AED 9.1 billion (2013: AED 8.5 billion). The fair value of the collateral includes cash deposits which are not under lien and the Group has right to set-off against the outstanding facilities.

No collateral are held against investment securities.

Liquidity risk management

Liquidity risk is the risk that the Group will encounter difficulty in meeting obligations from its financial liabilities.

The Group manages its liquidity in accordance with U.A.E. Central Bank requirements and the Group’s internal guide- lines. The U.A.E. Central Bank sets cash ratio requirements on overall deposits ranging between 1.0 percent for time deposits and 14.0 percent for demand deposits, according to the tenor of the deposits. The U.A.E. Central Bank also

imposes a mandatory 1:1 utilisation ratio, whereby; loans and advances (combined with inter-bank placements having a remaining term of 'greater than three months') should not exceed stable funds as defined by the U.A.E. Central Bank. Stable funds are defined by the U.A.E. Central Bank to mean free-own funds, inter-bank deposits with a remaining term of more than six months, and stable customer deposits. To guard against liquidity risk, the Group diversifies its funding sources and manages its assets with liquidity in mind, seeking to maintain a preferable proportion between cash, cash equivalent, and readily marketable securities. The Board Risk Committee sets and monitors liquidity ratios and regularly revises and updates the Group's liquidity management policies to ensure that the Group would be in a position to meet its obligations as they fall due. Management of liquidity risk within the parameters prescribed by the Board Risk Committee has been delegated to an Asset and Liability Committee (ALCO) comprising the Deputy General Manager and senior executives from treasury, finance, corporate credit, and investment departments.

The Group's approach to managing liquidity is to ensure that it will always have sufficient liquidity to meet its liabilities when they fall due, under both normal and stressed conditions, without incurring unacceptable losses or potential damage to the Group's reputation. The Treasury department communicates with other business units regarding the liquidity profile of their financial assets and liabilities and details of other projected cash flows arising from projected future business. The Treasury maintains a portfolio of short-term liquid assets to ensure liquidity is maintained within the Group's operations as a whole.

The daily liquidity position is monitored and regular liquidity stress testing is performed under a variety of scenarios covering both normal and severe market conditions. All liquidity policies and procedures are subject to review and approval by the Board Risk Committee. The Daily Position sheet, which reports the liquidity and exchange positions of the Group is reviewed by Senior Management. A summary report, including any exceptions and remedial action taken, is submitted to the Board Risk Committee.

The maturity profile of the assets and liabilities at 31 December 2014 based on the remaining period from the end of the reporting period to the contractual maturity date is as follows:

	Within 3 months	Over 3 months to 1 year	Over 1 year	Undated	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
<b>ASSETS</b>					
Cash and balances with central banks	2,596,399	-	1,090,930	20,487	3,707,816
Deposits and balances due from banks	2,691,059	92,118	-	-	2,783,177
Loans and advances, net	8,830,753	673,897	4,571,305	4,147	14,080,102
Other financial assets measured at fair value	19,979	65,422	-	1,081,230	1,166,631
Other financial assets measured at amortised cost	62,455	98,336	426,039	10,519	597,349
Investment properties	-	-	-	336,143	336,143
Goodwill and other intangibles	-	-	-	242,018	242,018
Other assets	981,884	813,987	36,545	16,390	1,848,806
Property and equipment	-	-	-	292,341	292,341
<b>TOTAL ASSETS</b>	<b>15,182,529</b>	<b>1,743,760</b>	<b>6,124,819</b>	<b>2,003,275</b>	<b>25,054,383</b>
<b>LIABILITIES AND EQUITY</b>					
Customers' deposits	11,371,145	5,000,449	106,627	1,322,661	17,800,882
Deposits and balances due to banks	35,279	370,324	-	-	405,603
Other liabilities	814,449	627,911	42,153	216,126	1,700,639
Syndicated loan	-	734,600	-	-	734,600
Equity	-	-	-	4,412,659	4,412,659
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>12,220,873</b>	<b>6,733,284</b>	<b>148,780</b>	<b>5,951,446</b>	<b>25,054,383</b>

The maturity profile of the assets and liabilities at 31 December 2013 based on the remaining period from the end of the reporting period to the contractual maturity date is as follows:

	Within 3 months	Over 3 months to 1 year	Over 1 year	Undated	Total
	AED'000	AED'000	AED'000	AED'000	AED'000
<b>ASSETS</b>					
Cash and balances with central banks	2,435,282	195,650	734,978	34,335	3,400,245
Deposits and balances due from banks	4,023,078	88,152	-	-	4,111,230
Loans and advances, net	7,430,036	1,033,258	4,667,801	3,654	13,134,749
Other financial assets measured at fair value	3,115	-	87,636	1,126,579	1,217,330
Other financial assets measured at amortised cost	-	108,373	420,996	10,276	539,645
Investment properties	-	-	-	303,678	303,678
Goodwill and other intangibles	-	-	-	249,802	249,802
Other assets	1,155,850	294,934	8,027	277,324	1,736,135
Property and equipment	-	-	-	279,694	279,694
<b>TOTAL ASSETS</b>	<b>15,047,361</b>	<b>1,720,367</b>	<b>5,919,438</b>	<b>2,285,342</b>	<b>24,972,508</b>
<b>LIABILITIES AND EQUITY</b>					
Customers' deposits	11,974,233	5,164,733	80,185	1,154,915	18,374,066
Deposits and balances due to banks	38,978	58,358	-	-	97,336
Other liabilities	1,220,765	32,293	33,372	127,455	1,413,885
Syndicated loan	-	-	734,600	-	734,600
Equity	-	-	-	4,352,621	4,352,621
<b>TOTAL LIABILITIES AND EQUITY</b>	<b>13,233,976</b>	<b>5,255,384</b>	<b>848,157</b>	<b>5,634,991</b>	<b>24,972,508</b>

## Market risk management

Market Risk is the risk that the fair value or future cash flows of the financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates, and equity prices. The Group classifies exposures to market risk into trading, or non-trading /banking book.

### a) Market risk - trading book

The Executive Committee has set limits for acceptable level of risks in managing the trading book. The Group maintains a well-diversified portfolio. In order to manage the market risk in the trading book, the Group carries a limited amount of market risk based on the policy preference and this is continuously monitored by Senior Management. Proprietary trading for the account of the Group is managed by a proprietary trading limit with a stop-loss limit.

The Group's trading book mainly comprises of equity instruments in companies listed on the U.A.E. exchanges. As such, the market risk in the trading book is limited to equity price risk.

Equity price risk refers to the risk of a decrease in the fair values of equities in the Group's trading investment portfolio as a result of reasonable possible changes in levels of equity indices and the value of individual stocks.

The effect on the Group's equity investments held in the trading book due to a reasonable possible change in U.A.E. equity indices, with all other variables held constant is as follows:

MARKET INDICES	31 December 2014		31 December 2013	
	Change in equity price	Effect on income	Change in equity price	Effect on income
	%	AED'000	%	AED'000
GLOBAL STOCK MARKETS	+1%	854	+1%	907

## b) Market risk - non-trading or banking book

Market risk on non-trading or banking positions mainly arises from the interest rate, foreign currency exposures and equity price changes.

### i) Interest rate risk

Interest rate risk arises from the possibility that changes in interest rates will affect the value of financial instruments. The Group is exposed to interest rate risk as a result of mismatches or gaps in the amounts of assets and liabilities.

The Group uses simulation-modelling tools to periodically measure and monitor interest rate sensitivity. The results are monitored and analysed by the Senior Management. Since most of the Group's financial assets and liabilities are floating rate, deposits and loans generally re-price simultaneously providing a natural hedge, which reduces interest rate exposure. Moreover, the majority of the Group's assets and liabilities will be re-priced within one year or less, thereby further limiting interest rate risk.

The Group's interest sensitivity position, based on the contractual re-pricing or maturity dates, whichever dates are earlier as at 31 December 2014 was as follows:

	Weighted Average Effective	Within 3 months	Over 3 months to 1 year	Over 1 year	Non- interest sensitive	Total
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
<b>ASSETS</b>						
Cash and balances with central banks	1.05%	1,853,341	-	694,245	1,160,230	3,707,816
Deposits and balances due from banks	0.25%	1,415,187	-	-	1,367,990	2,783,177
Loans and advances, net	6.43%	13,858,050	122,388	91,770	7,894	14,080,102
Other financial assets - Equity instruments	-	-	-	-	1,166,631	1,166,631
Other financial assets - Debt securities	6.17%	77,074	87,450	423,868	8,957	597,349
Investment properties	-	-	-	-	336,143	336,143
Goodwill and other intangibles	-	-	-	-	242,018	242,018
Other assets	-	-	-	-	1,848,806	1,848,806
Property and equipment, net	-	-	-	-	292,341	292,341
<b>TOTAL ASSETS</b>		<b>17,203,652</b>	<b>209,838</b>	<b>1,209,883</b>	<b>6,431,010</b>	<b>25,054,383</b>

<b>LIABILITIES AND EQUITY</b>						
Customers' deposits	2.17%	9,827,077	4,335,255	11,019	3,627,531	17,800,882
Deposits and balances due to banks	1.13%	25,561	374,646	-	5,396	405,603
Other liabilities	-	-	-	-	1,700,639	1,700,639
Syndicated loan	1.48%	734,600	-	-	-	734,600
Equity	-	-	-	-	4,412,659	4,412,659
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>10,587,238</b>	<b>4,709,901</b>	<b>11,019</b>	<b>9,746,225</b>	<b>25,054,383</b>
On statement of financial position gap		<b>6,616,414</b>	<b>(4,500,063)</b>	<b>1,198,864</b>	<b>(3,315,215)</b>	<b>-</b>
<b>CUMULATIVE INTEREST RATE SENSITIVITY GAP</b>		<b>6,616,414</b>	<b>2,116,351</b>	<b>3,315,215</b>	<b>-</b>	<b>-</b>

The Group's interest sensitivity position, based on the contractual re-pricing or maturity dates, whichever dates are earlier as at 31 December 2013 was as follows:

	Weighted Average Effective	Within 3 months	Over 3 months to 1 year	Over 1 year	Non- interest sensitive	Total
	AED'000	AED'000	AED'000	AED'000	AED'000	AED'000
<b>ASSETS</b>						
Cash and balances with central banks	1.68%	1,668,897	41,420	499,906	1,190,022	3,400,245
Deposits and balances due from banks	0.35%	2,271,312	-	-	1,839,918	4,111,230
Loans and advances, net	6.84%	12,821,706	122,193	93,459	97,391	13,134,749
Other financial assets - Equity instruments	-	-	-	-	1,129,694	1,129,694
Other financial assets - Debt securities	6.55%	69,706	166,692	352,101	38,782	627,281
Investment properties	-	-	-	-	303,678	303,678
Goodwill and other intangibles	-	-	-	-	249,802	249,802
Other assets	-	1,254	-	-	1,734,881	1,736,135
Property and equipment, net	-	-	-	-	279,694	279,694
<b>TOTAL ASSETS</b>		<b>16,832,875</b>	<b>330,305</b>	<b>945,466</b>	<b>6,863,862</b>	<b>24,972,508</b>

<b>LIABILITIES AND EQUITY</b>						
Customers' deposits	2.43%	9,014,495	4,745,511	3,357	4,610,703	18,374,066
Deposits and balances due to banks	0.11%	61,465	771	514	34,586	97,336
Other liabilities	-	-	-	-	1,413,885	1,413,885
Syndicated loan	1.49%	734,600	-	-	-	734,600
Equity	-	-	-	-	4,352,621	4,352,621
<b>TOTAL LIABILITIES AND EQUITY</b>		<b>9,810,560</b>	<b>4,746,282</b>	<b>3,871</b>	<b>10,411,795</b>	<b>24,972,508</b>
On statement of financial position gap		<b>7,022,315</b>	<b>(4,415,977)</b>	<b>941,595</b>	<b>(3,547,933)</b>	<b>-</b>
<b>CUMULATIVE INTEREST RATE SENSITIVITY GAP</b>		<b>7,022,315</b>	<b>2,606,338</b>	<b>3,547,933</b>	<b>-</b>	<b>-</b>

The effective interest rate (effective yield) of a monetary financial instrument is the rate that, when used in a present value calculation, results in the carrying amount of the instrument, excluding non-interest bearing items. The rate is a historical rate for a fixed rate instrument carried at amortised cost and the current market rate for a floating rate instrument or for an instrument carried at fair value.

The following table depicts the sensitivity to a reasonable possible change in interest rates, with other variables held constant, on the Group's consolidated income statement or equity. The sensitivity of the income is the effect of the assumed changes in interest rates on the net interest income for one year, based on the floating rate non-trading financial assets and financial liabilities held as at 31 December 2014, including the effect of hedging instruments. The sensitivity of equity is calculated by revaluing the fixed rate available for sale financial assets, including the effect of any associated hedges as at 31 December 2014 for the effect of assumed changes in interest rates. The sensitivity of equity is analysed by maturity of the asset or swap. All the banking book exposures are monitored and analysed in currency concentrations and relevant sensitivities are disclosed in AED thousands.

2014							
SENSITIVITY OF EQUITY							
Currency	Increase in basis	Sensitivity of interest income	6 months or less	1 year or less	1-5 years or less	Over 5 years	Total 2014
AED	+25	10,813	-	-	-	-	10,813
USD	+25	(3,749)	-	-	-	-	(3,749)
Others	+25	(392)	-	-	-	-	(392)
2013							
SENSITIVITY OF EQUITY							
Currency	Increase in basis	Sensitivity of interest income	6 months or less	1 year or less	1-5 years or less	Over 5 years	Total 2013
AED	+25	10,637	-	-	-	-	10,637
USD	+25	(2,817)	-	-	-	-	(2,817)
Others	+25	(317)	-	-	-	-	(317)

ii) Currency risk

Currency risk represents the risk of change in the value of financial instruments due to changes in foreign exchange rates. The Board has set limits on positions by currencies, which are monitored daily, and hedging instruments are also used to ensure that positions are maintained within the limits.

The Group’s assets are typically funded in the same currency as that of the business transacted in order to eliminate foreign exchange exposure. However, in the normal course of business the Group takes on foreign currency exposures to finance its client’s activities. The Executive Committee sets the limits on the level of exposure by currency for both overnight and intra-day positions, which are closely monitored by Senior Management. As at 31 December 2014, the Group’s net currency position was not material, and all the positions were within limits approved by the Executive Committee. The table below shows the foreign currencies to which the Group has a significant exposure to:

	2014	2013
	AED’000 Equivalent	AED’000 Equivalent
	long (short)	long (short)
US Dollar	(178,423)	(87,638)
Euro	369	1,046

The analysis below calculates the effect of a possible movement of the currency rate against AED, with all other variables held constant, on the consolidated income statement (due to the fair value of the currency sensitive non-trading monetary assets and liabilities) and equity (due to change in fair value of currency swaps and forward foreign exchange contracts used as cash flow hedges). A positive effect shows a potential increase in consolidated income statement or equity; whereas a negative effect shows a potential net reduction in consolidated income statement or equity.

(AED’000)			
Currency exposure as at 31 December 2014	Change in currency rate in %	Change on net profit	Change on Equity
USD	+5%	(8,921)	-
EUR	+5%	18	-
(AED’000)			
Currency exposure as at 31 December 2013	Change in currency rate in %	Change on net profit	Change on Equity
USD	+5%	(4,382)	-
EUR	+5%	52	-

iii) Equity price risk

Equity price risk refers to the risk of a decrease in the fair value of equities in the Group’s non-trading investment portfolio as a result of reasonable possible changes in levels of equity indices and the value of individual stocks.

The effect on the Group’s quoted equity investments held as financial assets at FVTOCI due to reasonable possible change in equity prices, with all other variables held constant is as follows:

MARKET INDICES	31 December 2014		31 December 2013	
	Change in equity price	Effect on income	Change in equity price	Effect on income
	%	AED’000	%	AED’000
GLOBAL STOCK MARKETS	+1%	1,081	+1%	1,126

Operational risk

Operational risk is the risk of loss arising from system failure, human error, fraud, or external events. When controls fail to perform, operational risks can cause damage to reputation, and may have legal or regulatory implications, or lead to financial losses. The Group would not be able to eliminate all operational risks, but through a control framework and by monitoring and responding to potential risks, the Group could minimise the risks. Controls include effective segregation of duties, access, authorisation and reconciliation procedures, staff education and assessment processes, including the use of internal audit.

37 - Capital adequacy and capital management

Capital management process

The Group’s objectives when managing capital, which is a broader concept than the ‘equity’ in the consolidated statement of financial positions, are:

- To comply with the capital requirements set by the Central Bank of United Arab Emirates;
- To safeguard the Group’s ability to continue as a going concern and increase the returns for the shareholders; and
- To maintain a strong capital base to support the development of its business.

Capital adequacy and the use of regulatory capital are monitored on a regular basis by the Group’s management, employing techniques based on the guidelines developed by the Basel Committee and the Central Bank of United Arab Emirates. The required information is filed with the authority on a quarterly basis.

The U.A.E. Central Bank vide its circular No.27/2009 dated 17 November 2009 informed all the Banks operating in the U.A.E. to implement the Standardised Approach of Basel II from the date of the circular. For credit and market risks, the Central Bank has issued draft guidelines for implementation of the Standardised Approach and banks are expected to comply and report under Pillar 2- Internal Capital Adequacy Assessment Process (ICAAP) requirements by March 2010. For operational risk, the Central Bank has given banks the option to use the Basic Indicators Approach or the Standardised Approach and the Group has chosen to use the Basic Indicator Approach. The capital adequacy ratio required under Basel II is 12% to be maintained at all times.

The ratios calculated in accordance with Basel II are as follows:

	BASEL II	
	2014	2013
	AED'000	AED'000
TIER 1 CAPITAL		
Share capital	2,100,000	2,100,000
Shares held in treasury	(196,726)	(327,792)
Statutory reserve	1,050,000	1,085,357
Contingency and general reserves	550,000	506,125
Retained earnings	543,427	579,129
Non-controlling interest in equity of subsidiaries	211,949	210,455
Goodwill and other intangibles	(242,018)	(249,802)
	4,016,632	3,903,472
TIER 2 CAPITAL		
Collective impairment allowance on loans and advances	242,459	236,890
Cumulative change in fair value	69,304	89,706
	311,763	326,596
TOTAL REGULATORY CAPITAL	4,328,395	4,230,068
Risk-weighted assets:		
Credit risk	17,935,851	18,058,801
Market risk	106,957	5,448
Operational risk	1,403,369	886,973
Total risk-weighted assets	19,446,177	18,951,222
CAPITAL ADEQUACY RATIO	22.26%	22.32%

38 - Fair value of financial instruments

Investments held at fair value through profit and loss

Investments held for trading or designated at fair value through profit and loss represent investment securities that present the Group with opportunity for returns through dividend income, trading gains and capital appreciation. Including in these investment listed equity securities for which the fair values are based on quoted prices at close of business as of 31 December 2014, and unlisted bonds for which the fair values are derived from internal valuation performed based on generally accepted pricing models, all inputs used for the valuation are supposed by observable market prices or rates.

Unquoted investments held at fair value through other comprehensive income

The consolidated financial statements include holdings in unquoted securities amounting to AED 974 million (2013: AED 977 million) which are measured at fair value. Fair values are determined in accordance with generally accepted pricing models based on discounted cash flow analysis and capitalisation of sustainable earnings basis or comparable ratios depending on the investment and industry. The valuation model includes some assumptions that are not supported by observable market prices or rates.

For determining the fair value of those investments that are valued using the discounted cash flow analysis, a long term earnings growth factor of 2% and risk adjusted discount or capitalisation rates in the range of 14% to 20% were used. If the long term earnings growth factor were 100 basis points higher/lower while all other variable were held constant, then the carrying amount of the shares would increase/decrease by AED 2.6 million (2013: AED 2.4 million). Similarly, if the risk adjusted discount or capitalisation rates were 100 basis points higher/lower while all other variables were held constant, then the fair value of the securities would decrease/increase by AED 5.7 million (2013: AED 5.2 million).

For investments valued using comparable ratios, share prices of comparable companies represent significant inputs to the valuation model. If the share prices of the comparable companies were 5% higher/lower while all other variables were held constant, then the fair value of the securities would increase/decrease by AED 36 million (2013: AED 47 million).

The impact of the change in fair valuation from previously existing carrying amounts have been recognised as a part of cumulative changes in fair value in equity.

Fair value of financial assets carried at amortised cost

Except as detailed in the following table, the management considers that the carrying amounts of financial assets and financial liabilities measured at amortised cost in the consolidated financial statements approximate their fair values.

	Carrying amount	2014	Carrying amount	2013
		Fair value		Fair value
FINANCIAL ASSETS	AED'000	AED'000	AED'000	AED'000
Other financial assets measured at amortised cost	597,349	604,283	539,645	547,583

The fair value for other financial assets measured at amortised cost is based on market prices.

Fair value measurements recognised in the consolidated statement of financial position

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value. They are banked into levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices, including over-the-counter quoted prices).
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 1 AED'000	Level 2 AED'000	Level 3 AED'000	Total AED'000
<b>AT 31 DECEMBER 2014</b>				
<b>Other financial assets measured at fair value</b>				
<b>INVESTMENT MEASURED AT FVTPL</b>				
-Quoted equity	19,979	-	-	19,979
-Unquoted debt securities	-	65,422	-	65,422
<b>INVESTMENTS MEASURED AT FVTOCI</b>				
-Quoted equity	107,569	-	-	107,569
-Unquoted debt securities	-	-	973,661	973,661
<b>TOTAL</b>	<b>127,548</b>	<b>65,422</b>	<b>973,661</b>	<b>1,166,631</b>
<b>OTHER ASSETS /LIABILITIES</b>				
Positive fair value of derivatives	-	44	-	44
Negative fair value of derivatives	-	(3)	-	(3)
<b>AT 31 DECEMBER 2013</b>				
<b>Other financial assets measured at fair value</b>				
<b>INVESTMENT MEASURED AT FVTPL</b>				
-Quoted equity	3,115	-	-	3,115
-Unquoted debt securities	-	87,636	-	87,636
<b>INVESTMENTS MEASURED AT FVTOCI</b>				
-Quoted equity	149,818	-	-	149,818
-Unquoted debt securities	-	-	976,761	976,761
<b>TOTAL</b>	<b>152,933</b>	<b>87,636</b>	<b>976,761</b>	<b>1,217,330</b>
<b>OTHER ASSETS /LIABILITIES</b>				
Negative fair value of derivatives	-	(93)	-	(93)

There were no transfers between Level 1 and Level 2 during the current year.

#### Reconciliation of Level 3 fair value measurements of other financial assets measured at FVTOCI:

	2014 AED'000	2013 AED'000
Opening balance	976,761	952,553
Additions	-	7,910
(Losses)/gains recognised in other comprehensive income	(3,100)	16,298
<b>Closing balance</b>	<b>973,661</b>	<b>976,761</b>

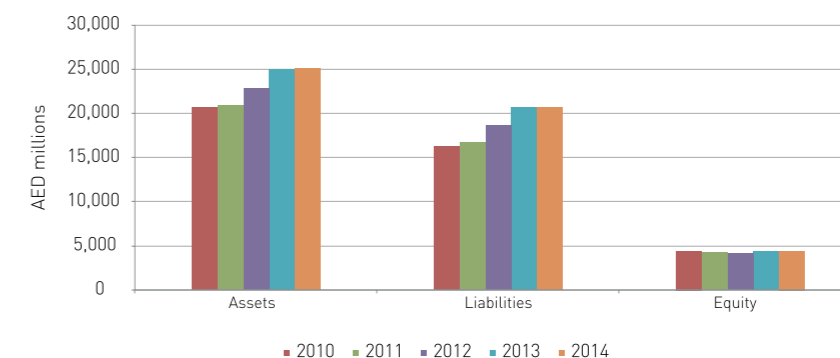
### 39 - Approval of the consolidated financial statements

The consolidated financial statements were approved by the Board of Directors and authorised for issue on 14 February 2015.

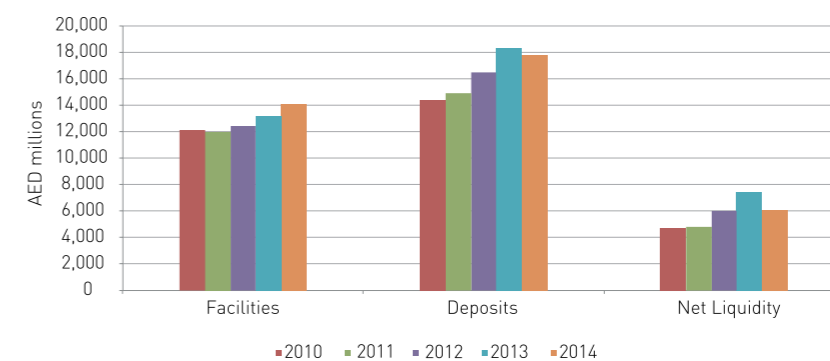


# Graphs

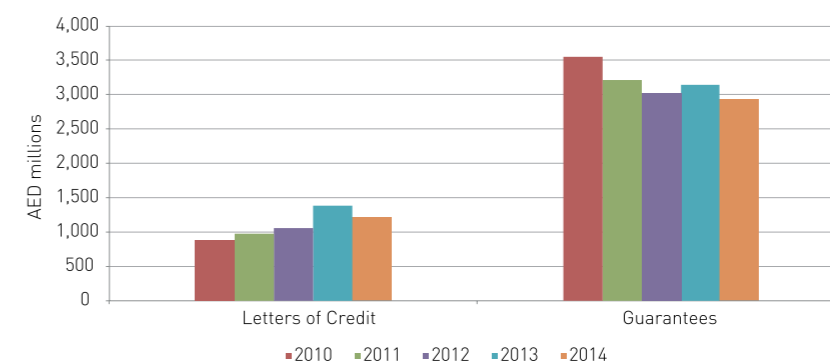
Evolution of Total Assets, Liabilities and Shareholders' Equity  
تطور مجموع الموجودات، المطلوبات و حقوق المساهمين



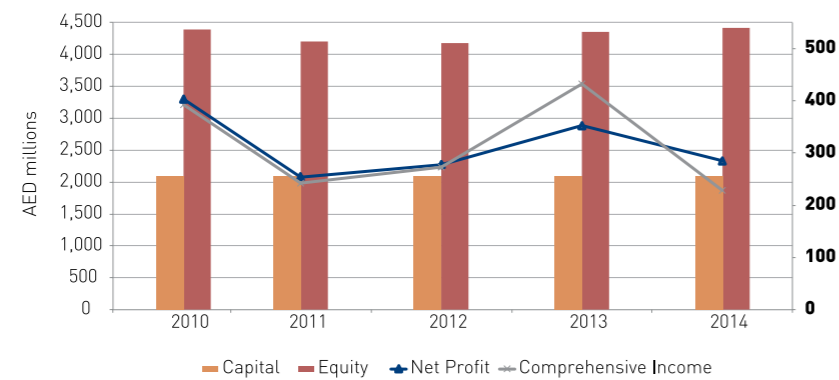
Evolution of Total Facilities, Deposits, and Net Liquidity  
تطور مجموع التسهيلات، الودائع و السيولة الصافية



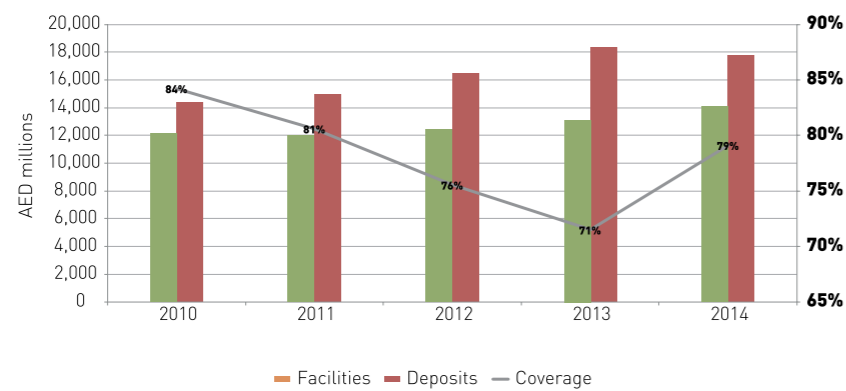
Evolution of Documentary Credits and Guarantees  
تطور مجموع الإعتمادات المستندية و الضمانات



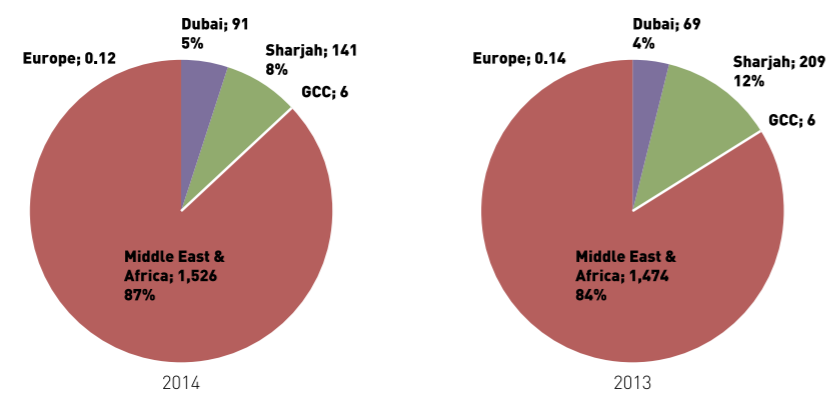
### Evolution of Capital, Equity & Profit تطور رأس المال و حقوق المساهمين و الأرباح



### Evolution of Deposits and Advances تطور الودائع و القروض

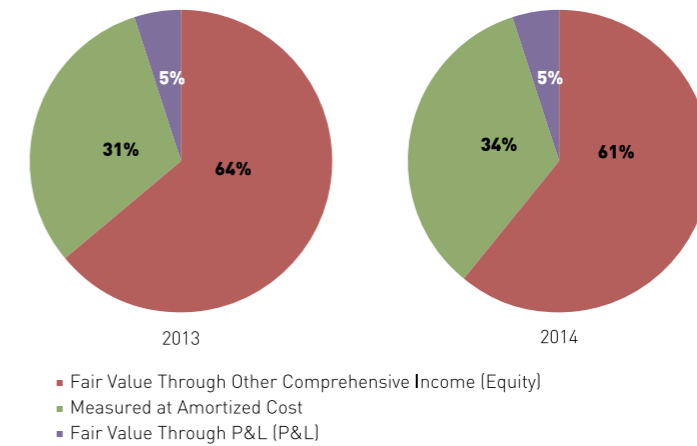


### Investment Breakdown by Region توزيع الإستثمارات جغرافيا

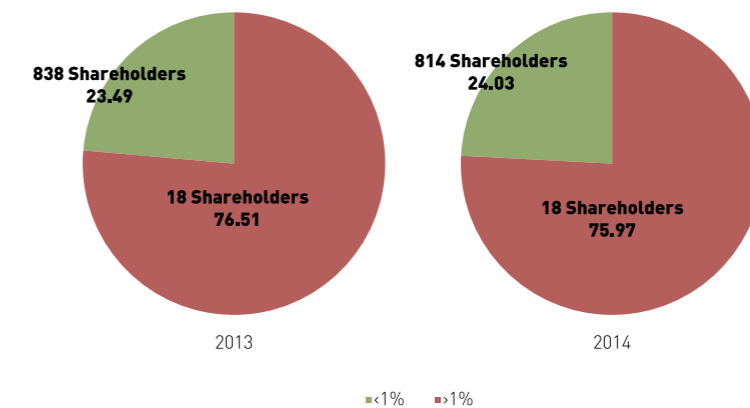


Figures are in AED millions.

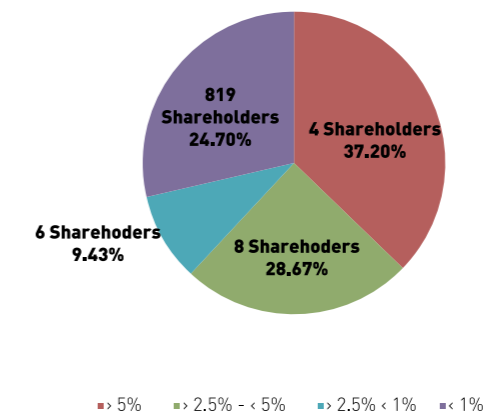
### Details of Investments by Classification تصنيف الإستثمارات



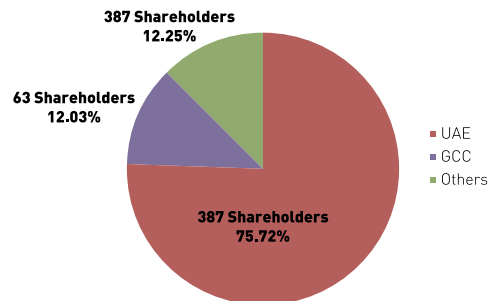
### Capital Structure هيكلية رأس المال



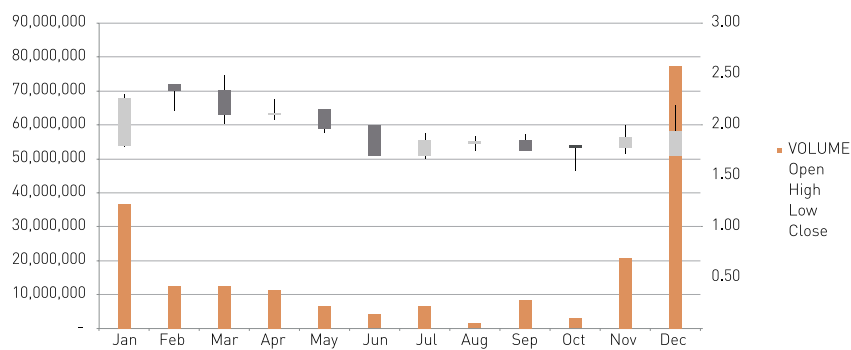
### Ownership by Percentage 2014 الملكية حسب النسبة المئوية خلال العام ٢٠١٤



## Shareholders By Nationality & % of Holding 2014 جنسية المساهمين ونسبة السندات خلال العام ٢٠١٤



## Trading Volume Bank of Sharjah Shares حجم تداول أسهم بنك الشارقة



## Workforce by Nationality القوى العاملة حسب الجنسية

